



# Integrated Report 2021









# Integrated Report 2021 at a glance...

The VFS Global Integrated Report 2021 documents the organisation's annual business, social, environmental and governance performance.

It also demonstrates VFS Global's vision of sustainable growth with measurable actions and future commitments.

# **Reporting Scope and Parameters**

The VFS Global Integrated Report 2021 emphasises our objective of incorporating sustainability into the heart of our operations while also taking into account basic reporting criteria such as accuracy, completeness, and balance. The purpose of this report is to give our stakeholders an overview of our performance, structured around our sustainability framework and the most important material aspects. In order to frame the content of this report, these subjects were established through a thorough materiality assessment.

This report has been prepared for VFS Global and therefore gives greater emphasis to matters, which are relevant to VFS Global AG (the "Company") and its subsidiaries (collectively "VFS Global" or "VFS" or "the Group") related to VFS business. It has been prepared to provide information to its stakeholders. Where the report contains forward-looking statements, management makes these in good faith based on information available to them at the date of approval of the report.

Unless stated otherwise, information covers the financial year starting 1 January to 31 December 2021 of VFS Global. All statistics are as on 31 December, 2021.

This report was created in line with the Global Reporting Initiative (GRI) Standards: Core option as part of our commitment to transparency and international best reporting standards. Appendix contains our GRI Standards Content Index.

# **Feedback**

We always value feedback and strive to improve our reporting. Hence, we welcome your comments and suggestions on this report as well as our performance. Please feel free to contact us through any of the following channels:

Email communications@vfsglobal.com



YouTube
https://www.youtube.com/c/VFSGlobalOfficial

Instagram
@vfsglobalofficial

Facebook @vfsglobalofficial

Twitter @vfsglobal



Governance

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Introduction



**Zubin Karkaria**Founder and Chief Executive Officer
VFS Global Group

# Message from Founder and CEO

The last two years have been extremely challenging for everyone globally due to the COVID-19 pandemic with the tragic loss of so many lives and livelihoods. However, I am pleased to say that we believe the worst is behind us and a recovery process which started in the latter half of 2021 will continue to strengthen over the next couple of years. It is important for us – individuals and organisations – to now look forward and contribute to the recovery process and the overall development of the global community.

We are, of course deeply saddened by the ongoing Ukraine-Russia conflict and hope and pray that peace returns to the region very soon, so that people can start rebuilding their lives.

VFS Global's first Integrated Report bears testimony to the importance we give to Sustainability and to integrating our ESG goals within our business strategy.

In 2021, we passed a significant milestone in our journey of business excellence – we finished twenty successful years since our inception, pioneering the outsourced visa services industry. Over the years, we have developed from a start-up in India to a global leader, continuously setting new benchmarks for the industry and pioneering new solutions and gaining the trust of 63 governments who we currently serve across 143 countries. Though the pandemic presented many challenges, we are pleased with the way we overcame these and emerged even stronger as a company.

We continued the well calibrated process of restarting our Visa Application Centre (VAC) operations in 2021 (after temporarily closing down 92% of our VAC network as a safety measure in mid-2020) and by end of 2021 63% of our VACs were open again. The primary focus in our restart process has been, and continues to be, on ensuring the health and safety of our people and our customers, and also adopting a very agile approach in view of the very volatile situation. Furthermore, we used the opportunity to upskill our global team of professionals, and develop innovative new products and services geared towards changes in the consumer mind-set.

In 2021, we also significantly increased our focus on Sustainability – a journey we initiated many years back. We appointed a dedicated Head of ESG and have a robust and comprehensive Sustainability strategy built on five fundamental pillars. The strategy is backed up by well-defined KPIs and targets which are linked with the performance goals of all top management members and cascaded down throughout the organisation. We have always believed our people are our most important asset and we have consistently invested in developing individuals to achieve their full potential and in developing an overall "fellowship of winners". Hence, "Nurturing our People" is one of the most important pillars of our Sustainability strategy. People development and Diversity, Equity & Inclusion - not just within our own organisation, but across all our suppliers and partners will remain key focus areas for us.







Environment

Our Code of Conduct protects the dignity of all our colleagues, regardless of various diversity categories (gender, religion, race, nationality, special abilities, sexual orientation, etc.). We remain deeply committed to Anti-Modern Slavery and prevention of human trafficking across our organisation and across all our suppliers and partners. As a responsible global leader, we also realize our duty to minimize our carbon emissions through our operations over the coming years, a journey we have initiated through multiple initiatives, including acquiring renewable energy, planting trees and other offsetting mechanisms.

Over the past two years we have transformed our business and our organisation to make it even more resilient, efficient, and productive, strengthening in parallel our leadership team, to ensure we can keep adding value for all our stakeholders over the years to come. Business volumes started recovering since the third quarter of 2021, and though we foresee market conditions to remain volatile, we expect a general trend of strengthening business recovery over the next couple of years.

We still see good growth potential in our core business of visa services, and also expect strong growth in our passport services business. Over the next few years, we will continue growing these businesses, while simultaneously maintaining our focus on compliance, information security and data protection, customer service, developing innovative products and services and sustainable business practices. As a responsible global leader, VFS Global remains deeply committed to enhancing our value proposition for all our stakeholders through continuous investment in human capital development and technology.

We are also greatly encouraged that in October 2021, Blackstone, one of the world's largest alternative asset managers, agreed to acquire a majority stake in VFS Global – a transaction which was completed in May 2022. With Blackstone committed to supporting the further development of our company, and with a refreshed strategic vision developed in 2021, we aim to play an even bigger role in enhancing global mobility of people in the future in a seamless and secure manner. The existing shareholders, Switzerland-based Kuoni and Hugentobler Foundation and Sweden-headquartered EQT AB, will remain minority shareholders of VFS Global, along with our management team.





# Company Profile Who are we?

VFS Global (the "Company") is the world's leading outsourcing and technology services specialist for governments and diplomatic missions worldwide.

The Company manages non-judgmental and administrative tasks related to applications for visa, passport, and consular services for its client governments, enabling them to focus entirely on the critical task of assessment.

More than two decades ago, a visionary idea to outsource visa application processing services revolutionised global travel. During this journey, VFS Global has built an unparalleled network of 3,516 Application Centres and operations in 143 countries across five continents for 63 client governments. The company has successfully processed over 236 million applications since its inception in 2001 and over 104 million biometric enrolments since 2007. An integral part of this plug-and-play infrastructure is the VFS Global Information Services that supports operations globally via 61 contact centres, providing relevant information in 57 languages and 1,662 websites.

VFS Global has also developed an innovative and highly secure eVisa solution, which enables customers to apply for their visa online through a user-friendly interface. Leveraging on the robust experience in the visa application processing domain, the company provides governments with holistic administrative solutions for processing passport applications and providing efficient consular services. In 2021, we facilitated 1.05 million applications for passport and consular services.

VFS Global offices and operations across the world are certified by several industry best practices for diverse functions such as Quality Management System, Information Security Management System, Environmental Management System, Engineering and Management of Websites for Systems, Software and Services Information, Customer Satisfaction, and Workforce Management.

VFS Global is majority-owned by the global investment organisation EQT. The Swiss-based Kuoni and Hugentobler Foundation holds a minority stake in VFS Global. EQT is a global investment organisation with offices in Europe, North America, and Asia-Pacific and with a 27-year track record of consistent investment performance across multiple geographies, sectors, and strategies. EQT AB Group is listed on the Nasdaq Stockholm stock exchange. EQT manages and advises a range of specialised investment funds and other investment vehicles that invest across the world with the mission to generate attractive returns and future-proof companies.

On 6 October 2021, EQT signed a definitive agreement to sell a majority stake in VFS Global (the "Company") to private equity funds managed by Blackstone, world's largest alternative asset manager ("Blackstone"). EQT Private Equity will retain a minority position in the Company alongside Blackstone and the Kuoni and Hugentobler Foundation following the closing of the transaction which was completed in May 2022.



20 Years since Inception





143
Countries o



3,516
Application



236+
Million
Applications



104+
Million
Biometric
Enrolments







1.3

# Purpose, Vision and Mission Charting a new journey

Completing twenty years of operations was a great milestone to introspect and reimagine the larger purpose VFS Global was created to serve. Our journey so far has been driven by the vision to create new opportunities and fortifying them with unmatched service excellence.

We attribute this legacy of global leadership in visa, passports and consular services to the certitude and cooperation of our client governments and customers. It also demonstrates the remarkable dedication and commitment of our global workforce.

At the cusp of entering a new phase of growth, the VFS Global leadership revisited the company's vision, mission and purpose. Twenty years ago, we started as partners to our client governments. Today as a key enabler in the travel eco-system, we aim to empower them through innovations that make people's cross-border mobility more seamless, and with an aspiration to create deep brand affection amongst our customers, colleagues, investors and communities.

VFS Global's new Purpose, Vision and Mission statements to our stakeholders is a new journey of offering technology-led sustainable value creations for the world.



# **Purpose**

Empowering governments to enhance people's cross-border mobility.



Financials

# **Vision**

To lead and set the standard in the visa and consular services industry, through innovation, technology and customer service excellence.



## **Mission**

We make people's cross border mobility simple and convenient through highly secure, reliable, efficient, and innovative technology solutions.

→ For our Client Governments:

By being the partner of choice, through trust, technique and technology.

→ For our Customers:

By providing exceptional customer service, ensuring convenient and seamless experiences.

→ For our Colleagues:

By creating meaningful work opportunities and building successful careers, in a diverse and inclusive workplace.

→ For our Investors:

By delivering stakeholder value and embracing best-in-class corporate governance and ethics.

→ For our Communities:

By developing partnerships that drive positive economic, environmental, and social impact.







# **VFS Global Values**

Our core values of Integrity, Commitment, and Entrepreneurship sit at the heart of the way we work. They articulate our central beliefs, which we apply in our daily work, and form the foundation of all our people and business practices.



# Integrity

- We act with integrity and honesty at all times.
- Our people are encouraged to speak up about risks or concerns through widely established internal channels.
- $\rightarrow$  We lead by example by being genuine and reliable.

# Commitment

- $\rightarrow$  We stay true to our word and strive to deliver on what we promise.
- → Our people believe in our vision and follow through no matter the circumstances.
- We recognise and reward long-term success through robust Rewards & Recognition.

# **Entrepreneurship**

- → We embrace entrepreneurial spirit by continually turning innovative ideas into business.
- → We encourage our people to seize opportunity and shape its success.
- → We strongly encourage our leaders to nurture innovation, confidence and empower our people for success.







Introduction

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# **Executive Management Profiles**

VFS Global Executive Board, as on 01 April 2022









**Zubin Karkaria** 

Founder and Chief Executive Officer

In 2001, Zubin Jal Karkaria conceptualised and set up VFS Global – as an outstanding example of disruptive innovation – and led the company to become a global leader in its space within 4-5 years of its inception. He was also the CEO of the Switzerland-headquartered Kuoni Group (of which VFS Global was a part) globally from 2015 until 2017 when the Group was split-up into stand-alone businesses following its privatisation. VFS Global, headquartered in Dubai, UAE, and as of 18 May 2022, is a portfolio company of Blackstone, the world's largest alternative asset manager and listed on the New York Stock Exchange.

Joining Kuoni in 1991, Zubin handled several leadership roles before he was appointed as the CEO and Managing Director of Kuoni India and South Asia in 2005 – managing the Outbound and Domestic tours division, the Business Travel division, and the Inbound Travel division, and simultaneously growing the VFS Global business. He was made a member of the Kuoni Group Executive Board in 2013, and in 2015 he became the first Asian to be appointed as the CEO of Kuoni Group at that time parent company of VFS Global.

In December 2016, Zubin was appointed 'Chevalier de l'Ordre National du Mérite' (Knight of the National Order of Merit) by the President of the French Republic, François Hollande. This exclusive distinction recognised Zubin's exemplary contributions of over the past three decades in supporting the development of travel and tourism to France. He has won several other accolades recognising his leadership and entrepreneurial achievements, including being recognised as the "Pioneer of the Global Visa Services Industry" and being listed as one of the "Top 25 Young Executives in India" by Business Today. He has also served on the boards and committees of several industry bodies including as External Director on the board of ITDC (India Tourism Development Corporation).









**Jiten Vyas** Regional Group Chief Operating Officer

Jiten Vyas is the Regional Group Chief Operating Officer at VFS Global. In this role, he is responsible for driving strategy, new business development and managing client relationships.

Having joined VFS Global in 2003, Jiten has successfully held multiple leadership roles within the company across various geographies and has played a pivotal role in developing strong relationships with two of the company's largest client governments. A hospitality graduate with over two decades of industry experience, Jiten has worked with leading hospitality brands such as Hilton and Oberoi Hotels & Resorts prior to VFS Global.



**Chris Dix** Head of Business Development

Chris Dix is the Head of Business Development for VFS Global and is responsible for identifying new business opportunities, with a clear focus on developing new markets and strengthening client relationships. Chris joined VFS Global in August 2011 as Regional Head for Europe and the Americas, following which he was appointed COO for Europe and Americas in January 2012.

Prior to VFS Global, Chris spent 25 years as a career diplomat working for the UK Foreign Service. His last assignment was his position as Regional Director for South Asia (2007-2011) with UK Border Agency. Before that, Chris was the UK Border Agency Regional Director for Africa (2004-2007) and Director of UK Visa Services for India (1999-2004). Prior to this, Chris worked on Central American and South Asian affairs, and on UN humanitarian issues.



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**Bapsy Dastur** General Counsel, Head Corporate Risk, Compliance & Legal

Bapsy Dastur is the General Counsel at VFS Global and is responsible for managing the integrated Legal, Compliance and Risk functions in the organisation.

Bapsy, a qualified solicitor, joined VFS Global in April 2020, and has a rich career experience in the legal, compliance and risk fields with diverse industry experience across the Middle East, South East Asia, Africa and Australia regions. Her key practice areas include Mergers & Acquisitions. Corporate Restructuring, Project Finance, Operational issues, Compliance and Risk Management.

Prior to joining VFS Global, Bapsy held senior positions that include General Counsel and Chief Legal officer at Stolt-Nielsen M. S. Ltd, General Counsel, Head - Legal & Integrity, IMA, ABB, and Senior Regional Counsel - MEA & India with General Electric International Inc.







Economic growth

Financials



**Martin Fritsch** Chief Financial Officer

Martin Fritsch is the Chief Financial Officer of VFS Global and leads the Finance, Internal Audit, Merger & Acquisition and Procurement functions. Martin holds a PhD in Business Administration from the University of Economics, Vienna, and has a rich career experience as a finance professional, handling several global roles being based in Europe and Canada.

Prior to VFS Global, Martin served as the Global Chief Financial Officer, and Member of the Management Board, of Forto (previously FreightHub), a Germany-based global digital logistics technology and service company. Before that, Martin spent 19 years with DHL, handling various finance responsibilities being based in Germany, Belgium and Canada - including being the Chief Financial Officer and Compliance Officer for DHL CSI; Chief Financial Officer and Business Transformation Officer for DHL Express in Canada; and Senior Vice President - Global Business Finance for DHL Express at the global headquarters in Germany. Earlier in his career, Martin also worked as the Founder and Managing Director of the Corporate Venture Capital unit of Deutsche Post DHL.



**Dhiren Savla** Chief Information Officer

Dhiren Savla joined VFS Global in January 2004 as Chief Technology Officer to strengthen the company's global IT delivery model, before becoming the Chief Information Officer for Kuoni India & South Asia in September 2005. In 2010, he joined Standard & Poor's (CRISIL) as CIO for their South Asia region with responsibility for its KPO business IT in Europe and the Americas.

Dhiren re-joined VFS Global as Chief Information Officer in 2011 with additional responsibility for emerging markets for Kuoni's travel businesses and was also the CIO for Kuoni Group from 2015 to 2017. Earlier Dhiren held various leadership positions within Merrill Lynch, G.E. Shipping and IL&FS in India.

During his career, Dhiren has been an industry thought leader and has won several industry awards and played advisory roles at many industry bodies. Dhiren graduated from the University of Mumbai with an Engineering degree.





Nirbhik Goel Chief Human Resources Officer

Nirbhik Goel is responsible for the organisation's Human Resources function including Learning and Organisation Development and oversees Corporate Security, and Travel and Administration Services functions as well.

Nirbhik joined VFS Global in July 2021, bringing close to three decades of rich career experience comprising 16 years of leading the HR function globally for renowned service sector companies.

Earlier, Nirbhik served as the Executive Vice President and CHRO at The Oberoi Group of Hotels, Global Strategic HR Business Partner for the CIO and Global Head of Operations at AIG in New York; Managing Director and Head of HR-India at Barclays; and Vice President and Divisional HR for South West Asia at Hyatt Hotels Corporation.







Economic growth

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Bernard Martyris has over 40 years of experience in handling human resources and over two decades in the hospitality industry. Bernard graduated from Xavier Labour Relations Institute in 1976 since which time he has held senior management positions at the Oberoi Group and The Indian Hotels Company Ltd. (was part of the Corporate Executive Committee in both companies), served on the board of Tata Coffee as an independent director in 2003, was invited to be a member of the Global HR Council of the Conference Board, USA in 1998 and was Chairman of the HR Committee of the Bombay Chamber of Commerce between 2007 and 2009. He was part of the Corporate Executive Committee (top management) of both the Oberoi Group and the Taj Group.

Bernard has been responsible for the HR function of Kuoni India and VFS Group since 2004. Before he was appointed as Chief Culture Officer, he was Chief of Human Resources of VFS Global, responsible for VFS Global's global HR function and focusing on HR strategy, leadership development, and talent and performance management. Concurrent to his VFS Global role Bernard headed the HR function for the Switzerland-based Kuoni Group. As VFS Global's Chief Culture Officer, Bernard will be responsible for the further enhancement and strengthening of the organisation's culture and ingraining corporate values across the organisation. He will also be responsible for coaching and mentoring top management and be responsible for the company's Education Services business.









Introduction

Sustainability

Economic growth

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Environment

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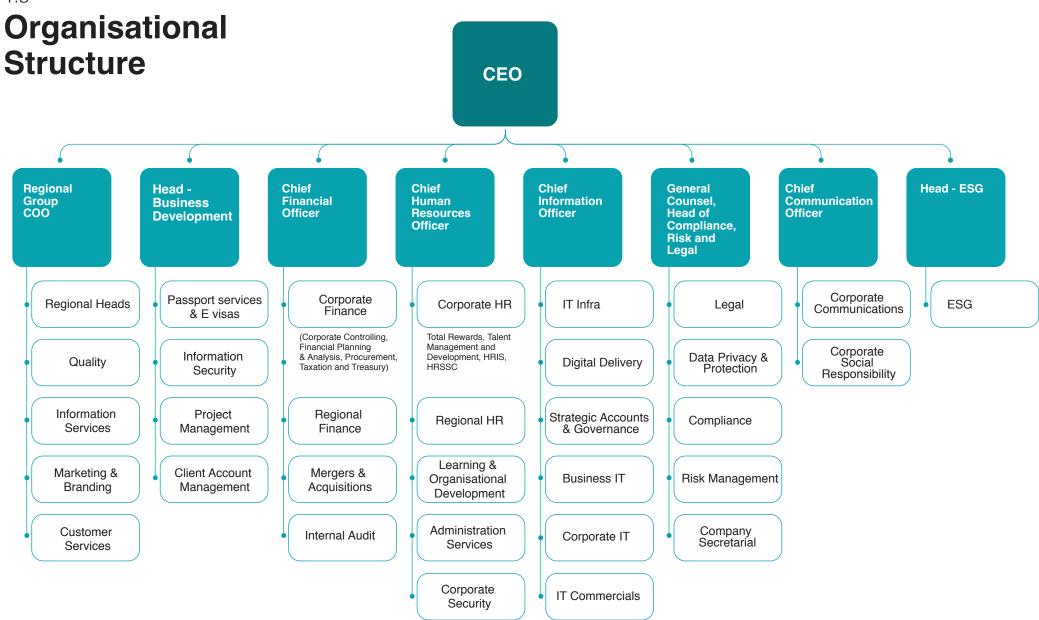
Governance

Financials

Appendix

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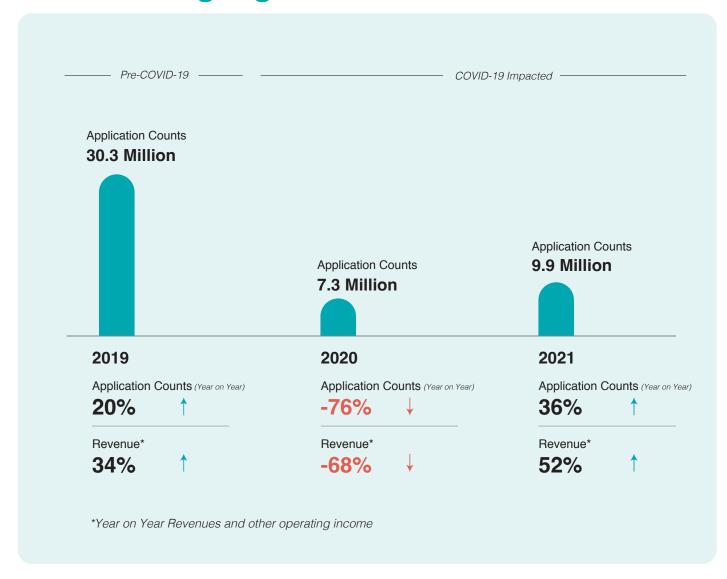




Introduction

# 1.6

# **Financial Highlights**



- → Continued impact of COVID-19 seen globally throughout 2021 which impacted travel volume recovery to pre-COVID-19 levels
- → VFS Global's business driven by exclusive client contracts across all visa categories. (e.g., Work, leisure, student, business etc.,)
- Revenue, cost and cashflow counter measures pursued in 2020 / 21 have had a significant impact on VFS Global's financial performance in FY21, where despite a 36% increase in application count revenues increased by 52%
- → VFS Global is well positioned to continue its post COVID-19 recovery as a leaner organisation with a stronger financial profile









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# **Business Milestones**

When we started VFS Global in 2001, we saw a business opportunity, which we knew if it worked in India, it could work globally. We started with a small pilot project serving one client government in Western India and very soon developed it into a global leader supporting the global travel and tourism industry. Today, two decades since, we serve 63 client governments in over 143 countries, through over 3,500 application centers, and by end of 2021, we had more than 7,400 dedicated professionals driving the company forward.

On 10 July 2021, VFS Global completed 20 years of operations. It has been an incredible journey since we registered the company in Mumbai (India). Along the journey, we demonstrated our entrepreneurial, governance and innovative approach and risk-taking abilities by continuing to do things that no one had done before. Today we are the world's largest outsourcing and technology services expert, pioneering solutions and creating industry specific visa and consular services.

Despite the challenges of recovering from the pandemic-induced Iull, VFS Global continued to achieve new milestones. These included key business wins and defining steps in becoming a sustainable organisation and employer of choice.

- → VFS Global completes 20 years of service excellence and trusted partnership
- Digital verification of Health Certificates / Vaccination Passes launched in partnership with Accredify
- Finland Seasonal Worker services rolled-out in Belarus
- Short-term visa services launched for Bulgaria in the UK
- Czech Republic long-term visa services launched in Belarus and the Philippines
- Italy Passport Application services rolled-out in the Maldives
- Won 'Best in Future of Digital Infrastructure-India' award at the IDC Future Enterprise Country Awards 2021
- → Signed contract to expand Philippines ePassport Renewal Centre network to nine new countries
- Nominated as the new Trade and Marketing Agency for VisitPortugal in India











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1.8

# **ESG Highlights**

While developing our overall Sustainability strategy, including defining measurable targets and KPIs along with our ESG (Environment, Social & Governance) roadmap and action plan supported by leadership Management by Objectives (MBOs) for 2022 have been critical achievements. There are several other initiatives that have been kick-started and are fully aligned to the overall sustainability strategy for VFS Global.

• • •



Acquiring of Energy
Attributed
Certificates
(EACs)

for the transitioning of more than 50% of our overall electricity consumption to renewable energy which is a firm step towards our journey to significantly reducing our carbon emissions.



VFS Global joined the **Unstereotype Alliance**  UAE Chapter, convened by UN Women, that aims to eliminate stereotypes from all media and commercial material, and combat unconscious biases at workplace.



The Women of VFS Global Network,

which was formed in 2020, provides support and empowerment to VFS Global's women employees. This also includes a detailed action plan for the entire year focusing on DE&I.



VFS Global is certified by Great Place to Work India

as a workplace with Inclusive Practices. Demonstrating the importance of Diversity, Equity & Inclusion (DE&I) as part of our growth strategy.



VFS Global's Tree Planting project was initiated in the UAE and India as pilot locations, where we have planted 1,500+ trees leading to CO<sub>2</sub> sequestering. We intend to plant more than 10,000 trees in the next five years globally.







1.9

# International Standards Setting inspiring benchmarks

Maintaining best industry practices and service excellence is an integral part of our business operations as market leaders. Over the years, VFS Global's business credibility and efficiency have enhanced significantly owing to our records of using legally verified products.



The company is also appraised at Capability Maturity Model Integration - Services certification (CMMI) Level 3 and People Capability Maturity Model (PCMM) Level 5 by KPMG. All quality systems cover a significant part of our facilities.









# ISO 9001: 2015 Quality Management System

VFS Global has been certified on ISO 9001 since 2011 to ensure that standardisation and monitoring processes are put in place to continuously improve the quality and performance of our products and services, thereby improving customer satisfaction.

### ISO 27001: 2013 Information Security Management

To ensure our customer information is safe at all times and to reinforce security within our environment, we have established a comprehensive Information Security Management System (ISMS) and ensured all our locations are certified against the international gold standard of ISO/IEC 27001:2013; which certifies a high level of assurance throughout our information security processes.

# ISO 14001: 2015 Environmental Management System

VFS Global has been sensitive and committed to safeguarding the business impact on the environment and implemented the ISO 14001 standard in 2013. Since then, VFS Global has continuously improved its deployment and effectiveness of various measures to ensure that the environment is safeguarded, and the organisation is legally compliant through regular surveillance audits.

### ISO 45001:2018 Health and Safety Management System

At VFS Global, the health and safety of our employees, our client governments, and our customers is a top priority. From assessing VAC design to monitoring and mitigating safety and security incidents, ISO 45001:2018 helps us build a robust process and comply with laws in all countries where we operate and encourages a healthy work-life balance.

# **CMMI SVC 1.3 Capability improvement approach**

To maintain a leadership position in our industry, we adopted a business excellence model, CMMI framework, to benchmark our processes against industry best practices. Having implemented the model across all our processes up to the micro-level, we see improvements in all business areas.













VFS Global maintains more than 1,000 websites for customers in different languages. A standardised approach for providing transparent and timely information is a mandatory requirement. This standard helps us improve the usability of informational websites and ease of maintenance of managed web operations to locate relevant and timely information.



# ISO 37001:2016 Anti-Bribery Management System ISO 37001

This system was developed to provide a global standard to combat bribery and promote an ethical business culture. Through implementing ISO 37001, VFS Global has further enhanced its controls to mitigate the risk of bribery throughout the global organisation. The Anti-bribery Management System ensures that these controls to prevent, detect and respond to bribery are continually monitored, evaluated and improved.



### ISO 10002:2018 Complaint Handling System

Due to our customer-first approach, customer care has become one of the most critical focus areas for VFS Global and an integral part of our business strategy. This international standard defines and implements processes to monitor and measure complaint handling in an organisation and adopts a quality management system to enhance customer satisfaction. This standard helps in handling customer complaints and helps in converting customer complaints into an opportunity to improve the quality of the service.



### **People Capability Maturity Model**

As a people-driven business, VFS Global chose PCMM as a roadmap for implementing workforce practices to improve employee capability continuously. Each level of PCMM enables cultural transformation through powerful practices for attracting, developing, organising, motivating, and retaining employees, achieving our business objectives.



### **ISAE 3402 Assurance Engagements**

To ensure our processes are tightly controlled, and in line with the business requirements, VFS Global had implemented ISAE 3402 back in 2013 and gone through Type-I and Type-II audits. Since then, we have complied with the standard requirements and have observed no significant deviation in the past seven years.



### **Germany IT Grundschutz Certification**

As a sound and sustainable methodology for information security management systems (ISMS), IT-Grundschutz covers technical, organisational, infrastructural and personnel aspects in equal measure. VFS Global is amongst one of the first to achieve this certification by an organisation based outside Germany at a global level.



### **Spain ENS Certification**

VFS Global is Esquema Nacional de Seguridad (ENS) High certified. This certification establishes security standards that apply to all government agencies and public organisations in Spain, and service providers on which the public services are dependent.









# Building a future-ready organisation that cares for individuals, society, and the planet



Sustainability at VFS Global means operating ethically, maintaining a strong culture of security, safety & governance, while supporting our communities, protecting the environment, and developing our people.

Business success requires new levels of resilience and agility, rooted in responsible practices that will help preserve our planet for future generations. We remain focused on integrating Environmental Social and Governance (ESG) programme and initiatives to enhance our operations and create value for all our stakeholders and the environment. Our Sustainability strategy is guided by our Business Strategy and aligned with Sustainable Development Goals (SDGs) adopted by the United Nations, as well as national governmental priorities.

At VFS Global, our purpose, vision, mission, and values provide the building blocks of our corporate culture and direction.

# Our sustainability ambition



We deliver high quality and secure services while remaining agile and resilient.



We conduct our business within a socially responsible and environmentally friendly framework, supported by a robust governance structure whilst increasing value for all our stakeholders.

Our goal is to move markets toward sustainability and maximise our impact in the countries and other markets where we operate. VFS Global believes it is critical to focus its efforts and expertise on becoming the partner of choice in high-growth, high-impact areas that will influence the future economy and market competitiveness. Our major objective is to be rated among the leading companies in the field as a demonstration of our commitment to sustainability, for which we have developed a roadmap. The journey has already begun, and in 2021, VFS Global committed to place sustainability at the heart of its operations. To that end, we have defined specific goals with key performance indicators (KPIs) to keep track of our progress.

VFS Global has developed a management model, committees, and a governance structure, as well as changing company policies, to reflect the basics of this sustainable change. As a result, an ESG team was formed with the mission of facilitating this process. In addition, the company has addressed disclosure gaps and presents all ongoing actions, systematically. This report, our first consolidated financial and sustainability report, demonstrates this dedication.

In the coming years, we will integrate ESG factors into our business processes, following the Global Compact Principles. It's also necessary to start showcasing our performance improvements as a result of the roadmap's execution, as well as to track and report on our total impact. Finally, we will strive to scale up successful activities in order to become the sustainability leader and an impact-driven organisation.







# 2.2

# **VFS Global Sustainability** strategy framework

The VFS Global sustainability strategy is anchored by measurable business deliverables and actions. As a part of this framework rolled out in 2021, specific programmes, initiatives and key performance indicators were identified and mapped under the following five pillars.









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# Contributing to Sustainable Economic growth

- → Gain strategic advantage, preference, and recognition as the impact-maximising partner of choice, and as a performance leader.
- → Capture positive impact assessment and the overall contribution of VFS Global to society and the UN SDGs.
- → Provide long-term shareholder value.
- → Establish first class customer satisfaction and experience (Client Governments and applicants) including data protection, health, safety and fair practices.
- Promote inclusion and accessibility focus on sustainable products and customer messaging.



# Delivering Good Governance

- → Maintain best industry practices in corporate governance and oversight.
- → Constantly enhance business code of conduct and compliance policies.
- → Be transparent on all interactions with our stakeholders and initiate integrated reporting.
- ightarrow Develop robust risk assessment, risk mitigation plans and sound risk-based decision-making.



# Nurturing our Colleagues

- → Enhance capacity building and employee development.
- Promote Diversity, Equity and Inclusion.
- → Integrating cultural change and drive emphasis on women empowerment.
- → Encourage talent attraction and retention.
- → Contribute to health, safety and wellbeing of employees.



# Protecting our Environment

- ightarrow Improve our environmental performance, minimising our environmental impact and supporting climate change mitigation efforts.
- ightarrow Enhance our green procurement processes and policies.



# Supporting our Communities

- → Enhance the effectiveness of our communities' investment.
- → Support employee volunteerism.
- → Enhance actions on literacy and education.
- ightarrow Support SMEs, local suppliers and businesses owned and managed by women.







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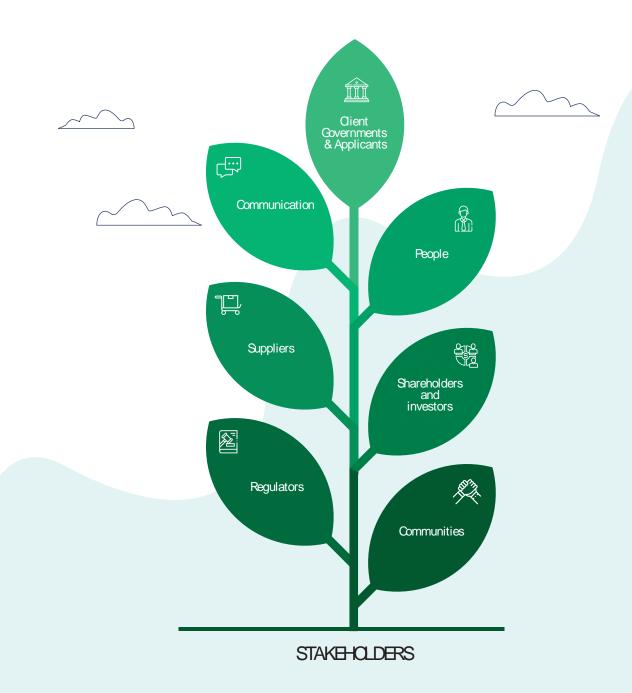
2.3

# **Engaging with Our stakeholders**

A Stakeholder Map was conducted that represents the stakeholders who are invested in the organisation as well as those who have other relationships with VFS Global and can influence or are influenced by our business decisions.

As a result, we engage with a wide range of stakeholders on a regular basis in order to better understand their requirements and meet their expectations. We recognise that achieving our sustainability goals requires strong relationships with various organisations in the market and beyond.

Listening to our stakeholders is also essential in identifying the most material topics for reporting. These topics are used to design and activate mechanisms to continuously improve operations. Consistent stakeholder dialogue has been a growth driver of our journey at VFS Global. This way, we keep pace with their changing needs, maintain trust and stay adaptable to new ideas and value creation opportunities. It also keeps our business better equipped for potential risks and challenges.









**Financials** 







# **Client governments and applicants**

VFS Global's trusted relationship with its client governments and applicants seeking our services for visas, passports and other consular services has been the pillar of its success. Over the years our services for both these key stakeholders have evolved in line with changing market expectations and we are committed to leveraging technology for developing innovative, efficient and secure solutions for them in future.

# **People**

VFS Global's firm belief is that organisations should bear the responsibility to protect human rights and use their influence to drive a positive change in society. In order to preserve our market leadership and remain a strong regional player, our people must be given the opportunity to reach their full potential and grow. Training is still an important aspect of our human resources and talent development strategy. We make sure that all our employees have all the necessary tools for their personal development and for building up their career. We have an open culture and encourage our employees to report any unethical behaviour or any violation of our policies.

# Shareholders and investors

VFS Global aims to consistently and continuously deliver superior shareholder value – not only through commercial success but also through value added to society. Our risk management philosophy aims to identify, encapsulate, track, and manage the various dimensions of risk in order to protect revenue sources and optimise service quality so that all our stakeholders' interests are protected, while shareholders' returns are maximised.







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# **Communities**

We believe that sustainability goes further than simply serving our customers' needs. The CSR pillar is important to VFS Global and works as a reminder of how it truly aspires to make a change - because giving back to our communities is at the heart of what we do. VFS Global undertakes initiatives on giving back to the society through fund support, volunteering activities, literacy programmes and supporting local economies through employment opportunities to nationals and support of local suppliers and women-owned and run businesses.

# **Regulators**

Corporate governance is a business-critical fuunction at VFS Global. We aim to achieve the finest service delivery, and this is why our culture emphasises security, privacy, and integrity. We are developing resilient and ethical standards and policies in collaboration with regulators, government agencies, regional and international professional organisations. By promoting a sound compliance culture, we can ensure adherence to all our policies and government requirements.

# **Suppliers and Business Partners**

VFS Global's believes and invests in building long-term value accretive, win-win relationships with its vendors, suppliers and business partners while maintaining a streamlined value chain. We support local procurement and aim to extend our support especially to women-owned and run businesses. Our procurement department is responsible for supplier selection, tracking and communication.







# **Communicating with Our Stakeholders**

We strive to be easily accessible to our stakeholders. From owned social media platforms such as Twitter, Linkedin, Instagram, Facebook to customer support teams and employees across our massive global network of visa application centres we ensure seamless stakeholders' communication. All of our communications are anchored by strong privacy and data processes, and we make certain that our stakeholders have the tools they need to contact the firm and voice any concerns via our many channels of communication.

VFS Global maintains regular communications with its client governments, through Connect, a dedicated corporate magazine, aiming at appraising client governments about key operational updates. Furthermore, we maintain a strong communication and engagement with all the regulators through various channels including our compliance and legal department. With our shareholders, we maintain an open and transparent communication channel, through regular financial and sustainability reporting, as well as the BOD meetings, where progress on all fronts is discussed once every two months.

The organisation has deployed adequate human resource and learning and development teams across its global offices to maintain seamless employee communication across hierarchies and geographies.



### Our social media channels



LinkedIn

VFS Global



YouTube

https://www.youtube.com/c/VFSGlobalOfficial



Instagram

@vfsglobalofficial



Facebook

@vfsglobalofficial



Twitter

@vfsglobal

Customer complaint form:

https://www.vfsglobalcustomerexperience.com/VOAFeed back/GeneralFeedback/Index



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2.4

# **Materiality Assessment Analysis**

We understand the importance of reporting on the topics that matter most to our stakeholders and have the most impact on our future business performance. We use our materiality assessment to identify critical sustainability challenges across our value chain.

As part of this annual exercise, we have identified material issues - opportunities and risks, both internal as well as external that are important to our stakeholders and expected to be addressed by VFS Global. These topics reflect VFS Global's corporate culture and its operational framework and were selected based on the objectives of our client governments, customers, employees, shareholders, and other stakeholders, the United Nations SDGs, ESG priorities, the GRI, and our impacts that have the largest repercussions for shareholders and positively benefit our society.

Given that stakeholder priorities are constantly changing, our efforts are to align business operations with these changing expectations. Our stakeholders were invited to participate in the assessment conducted via an anonymous survey exercise. The stakeholders rated 15 topics basis their relevance and impact on our business. The topics were ranked according to their significance to the organisation, and by extension to the society and the environment.

The most significant development in the materiality assessment of 2021 was incentivising stakeholders for objective feedback. For instance, visa customers visiting VFS Global visa application centers were asked to take the VFS Global Materiality Assessment Survey 2021. For every entry received, VFS Global planted a tree. More than 1700 people participated in the survey.

As an outcome, we developed a materiality matrix to define and present our understanding of the influence of each topic on stakeholders' decisions and the impacts on VFS Global's business.





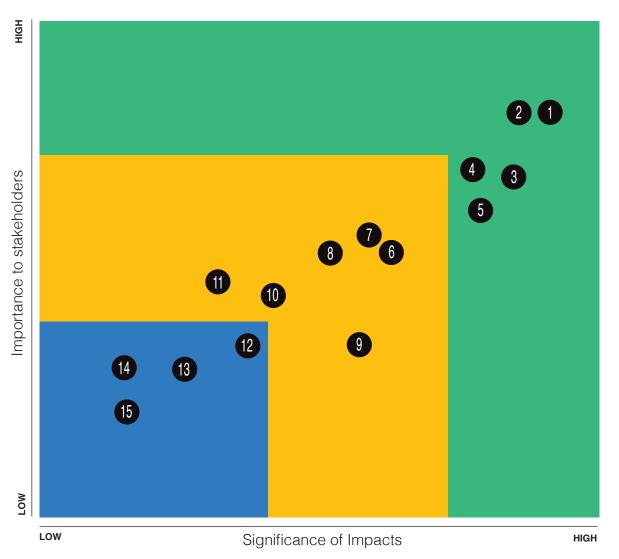




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# **VFS Global Materiality Matrix**



- Information/ Data Privacy and Security
- **Customer Service**
- Governance: Transparency, Integrity & Accountability
- Innovation (business or process)
- Compliance & Ethical Behaviour
- Enterprise Risk & Business Continuity Management
- Anti-Bribery & Corruption
- Human Rights & Anti-Sexual Harassment at Workplace
- Talent Development, Attraction, Engagement & Retention
- Creation of Economic Value and Responsible Taxation
- Wellness/ Wellbeing/ Health & Safety
- Diversity, Equity & Inclusion
- 13 Improving our Environmental Footprint
- Supporting Local Communities/ CSR
- Responsible Sourcing & Supporting Local Businesses









# vfs.) vfs.global

# The analysis identified 15 topics



### Pillar 1: Sustainable Economic Growth

- Customer Service
- → Enhancing the quality of assistance, advice or support provided to customers - people who use our services.
- 2 Information / Data Privacy & Security
- Applying techniques/ procedures/ policies of protecting information privacy and security on computers, networks, programmes and data from unauthorised access or attacks that are aimed for exploitation.
- → Safeguarding important information of our employees, clients, customers, or business partners from corruption, compromise, or loss.
- 3 Creation of Economic Value & Responsible Taxation
- → Reinforcing company's economic performance thereby enabling local economic progress of communities where we operate in.
- $\rightarrow \text{Performing responsible taxation}.$
- 4 Enterprise Risk & Business Continuity Management
- → Plan-based strategy for identifying, assessing, and preparing for risks or hazards that may interfere with business operations.
- → Holistic management process for identifying impacts from potential threats, and for developing response plans.
- 5 Innovation (business or process)
- → Developing new products, operational processes, or services for improving efficiency, effectiveness, or competitive advantage, contributing to enhancing accessibility and inclusion.



Communities

# Pillar 2: Governance

- 6 Governance: Transparency, Integrity & Accountability
- Adopting best practices in corporate governance to ensure transparency and integrity in engagement with all stakeholders aimed at protecting their interests and ensure accountability to all stakeholders.
- 7 Human Rights & Anti-Sexual Harassment at Workplace
- Adopting policies comprising of procedures and activities that protect Human Rights (e.g., Modern Slavery Act)
- → Providing a safe, secure, and enabling environment, to all employees irrespective of gender, and promoting a culture of mutual respect in which all employees can work together to complement each other as equals leading to maximum productivity.
- 8 Anti-Bribery & Corruption
- Adopting policies comprising procedures and activities that oppose or inhibit bribery or corrupt practices.
- 9 Compliance and Ethical Behaviour
- Complying with legal requirements at the minimum that come from laws passed by State or Federal Government of the countries in which we operate.
- → Enabling a culture of highest ethical behaviour and encouraging employees to whistle-blow and report violations.
- → Showcases board effectiveness







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# **Pillar 3 Colleagues**

- Talent development, Attraction, Engagement & Retention
- → Enabling an engaged workplace to attract and retain top talent, boost employee morale and satisfaction, train and develop our people, and make employees feel connected with the organisation through activities under Learning & Development, Rewards & Recognition or Employee Volunteering, among others.
- 11 Wellness/ Wellbeing/ Health and Safety
- → Strategy for improving health and safety as well as the wellbeing of employees - both physical and mental, to improve their quality of life thereby creating a more motivated, engaged, and high-performing workforce resulting in greater organisational success (e.g., COVID-19-related measures)
- 12 Diversity, Equity & Inclusion
- → Fostering an inclusive and diverse workplace, and leveraging diverse workforce to achieve a competitive business advantage (e.g., female representation at managerial levels)
- → Promoting an environment in which all individuals are treated fairly and respectfully, have equal access to opportunities and resources, and can contribute fully to the organisation's success (e.g., equal payment)



### **Pillar 4 Environment**

- 13 Improving our environmental footprint
- Addressing the challenges that climate change poses to our business and our stakeholders through mitigating our own impact and putting measures in place to increase climate resilience (e.g., use of renewable energy, green procurement, etc.)



### **Pillar 5 Communities**

- **14** Supporting local communities
- Establishing and maintaining mutually beneficial relationships with the communities in which we operate by providing support through corporate social responsibility commitments (charitable contributions, donation drives, disaster response support, etc.) and/or corporate volunteering initiatives, wherever applicable.
- 15 Responsible
  Sourcing &
  Supporting Local
  Businesses
- → Establishing processes to actively and consciously source and procure products and services in an ethical, sustainable, and socially conscious way.
- → Supporting local suppliers, Small & Medium Enterprises, and women-owned businesses, wherever applicable.







10.Reduced inequality:

Reduce inequality within and

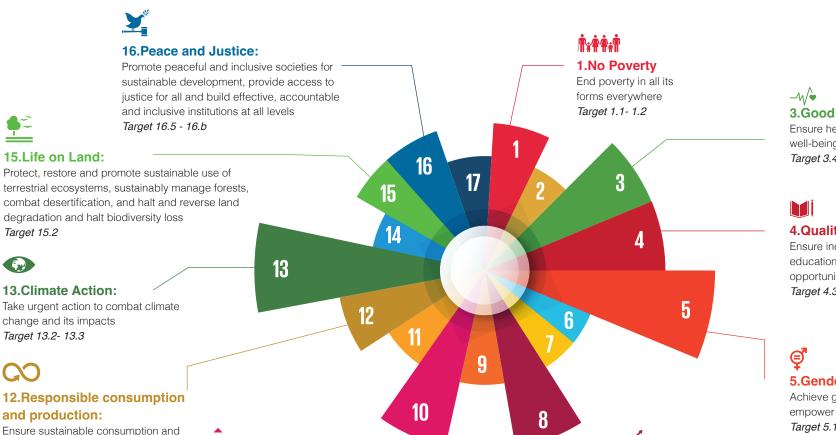
among countries

Target 10.1 - 10.4

# 2.5

# Contributing to the Sustainable **Development Agenda**

The 17 Sustainable Development Goals (SDGs) are at the core of the "2030 Agenda", and they represent a call for all nations to work together in a global partnership. VFS Global is dedicated in taking its responsibility, to the targets of SDGs which are closely linked to its business conduct providing a framework for assessing the impacts and contribution to sustainable economic growth, community investment activities, employment and gender equality priorities, governance business models and commitments to environmental protection. We contribute to those goals, where we may have the most influence, while also contributing to many others, both directly and indirectly.



# 3.Good Health and Wellbeing:

Ensure healthy lives and promote well-being for all at all ages

Target 3.4 - 3.8 - 3d

# 4. Quality Education:

Ensure inclusive and equitable quality education and promote lifelong learning opportunities for all

Target 4.3- 4.4- 4.5

# 5. Gender Equality:

Achieve gender equality and empower all women and girls

Target 5.1-5.2-5.3-5.5 - 5.b

# 8.Decent work and economic growth:

Promote sustained, inclusive and sustainable economic growth, full and productive employment and decent work for all

Target 8.5 - 8.8







production patterns Target 12.5- 12.6

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# **Selected ESG KPIs**

	Key Performance Indicators	2019	2020	2021	2022	SDGS
Ø.	Overall Customer Satisfaction				Targets	
	a. Client Governments (Points)	71	80	80	82	3 GOOD HEALTH 10 PEACE, ASSITE AND STRONG RESIDENCES
Contributing to	b. Applicants (%)	94%	95%	84%	95%	<i>-</i> ₩•
Sustainable Economic growth	Percentage of employees trained for Data Protection		87%	87%	>95%	
	Percentage of employees trained for POSH (India)	100%	100%	100%	100%	8 BECENT WORK AND 10 REDUCED 16 SHOW ASSISTED SHOW ASSISTE
Delivering Good Governance	Percentage of employees trained for Ethics & Anti Corruption	95%	98%	99.2%	>98%	
8	Percentage of Women in the Group	59%	57%	58%	>50%	5 GROUPS
Nurturing our Colleagues	Percentage of Women in Senior Management	20%	20%	23.4%	>28%	<b>ૄ</b>
	Scopes 1, 2 & 3 GHG emissions per FTE (tCO <sub>2</sub> e)	13.9	15.9	13.7	↓ 15%	13 CIMATE ACTION
Protecting our Environment	Share of Renewable Energy out of total electricity consumption			52%	>70%	
<u> </u>	Avg. Hours of volunteering per FTE	0.22	0.04	0.12	0.25	1 NO 4 QUALITY 8 DECENT WORK AND 10 REDUCED REQUARRES
Supporting our Community	Local Suppliers (%) (including SMEs and Women Owned companies)	94%	92%	98%	>90%	









# Contributing To Sustainable Economic Growth





3.1

# **Customer Relations** Our customer journey

At VFS Global, we leverage our industry leadership to promote sustainable business practices, impact assessment-based actions and create long-term stakeholder value. For us, applicants seeking visa, passports and other consular services, form the backbone of our sustainability framework making optimal customer satisfaction imperative for our business. VFS Global has been consistent in enhancing digital products and services to enhance the customer journey and ensured transparent and fair relations through robust data protection practices.

# Simplifying customer experience

Our evolution has been in sync with the demands of the discerning global traveller. Over the past two decades, all operational changes in the organisation revolved around keeping pace with their changing needs for convenience and personalisation. For example, 20 years ago, services were offered to visa customers on a first-come, first-served basis at our application centre. Given the growing demand for convenience, the company introduced an Appointment Management System, which gave the customer the option to visit us as per his convenience. Soon after, Visa At Your Door-step was designed, this was well received by our customers during the pandemic. Safe, convenient, and efficient visa application processing at your preferred location, enhanced the customer experience further.

The next stage of evolution was looking at technologies that can provide customers better comfort, superior and efficient service and collate their feedback. Driven by customer demand, the company moved into

customer-centric and personalised services such as Premium Lounges, couriers, Visa at Your Doorstep (VAYD), etc. The introduction of biometrics enrolment capabilities was the real game-changer, which led to new-age VACs. The growing demand for DIY (do it yourself) technologies led to the introduction of the electronic mode of visa or e-visa services. Thus, these optional value-added services and the look, feel, and format of VACs have evolved to meet the demands of the self-informed and discerning customer of today.

# **Customer Care**

Despite the challenges of restarting operations amid the pandemic with frequent disruptions and changing health advisories, we maintained an overall customer satisfaction score of 84% in 2021. While the client government satisfaction score remained consistent at 80 pts, the company was also able to enhance its Trust Pilot score to 4.6 out of 5 during this period.



<b>Customer Satisfaction</b>	2019	2020	2021	2022 Target
Overall Customer satisfaction (%)	94%	95%	84%	95%
Overall Customer Dissatisfaction (%)	3 %	4%	12%	<=5%
Client Government Satisfaction (pts)	71	80	80	82
Trustpilot score	2.1	4.5	4.6	>=4.6











Environment

With slow and steady ease on travel restrictions and opening of international borders, we saw a surge in customer enquiries. With revenge travel and increasing demand, complaints in 2021 were higher compared to 2020 in absolute numbers, but lower on per 10,000 applications, by 14.3%. Customers complained about not being able to travel freely and as early as they wished. The response rate to customer queries improved from 95% in 2020 to 98% in 2021.

- → Restart of critical missions in 2021 specifically for student visa saw a huge spike in appointments. The volume spike had a demand v/s supply gap resulting in higher customer complaints related to appointment unavailability, and delay in decision.
- → Processing timelines at Embassies due to the high application count did impact customer experience resulting in more complaints.



<b>Customer Complaints Stats</b>	2019	2020	2021
Complaints per 10,000 applications	16	28	24
Response rate to customer queries	100%	95%	98%







#### **Performance Dashboard**

#### **Achievements**

#### 01.

Overall positive sentiments for the brand increased by 102% in 2021.

#### 02.

Trustpilot score continues to be at 4.6 over the last 1.5 year, with 95% customers sharing positive feedback.

#### 03.

Reduced complaint handle time and complaint interaction rate by improving efficiency and by reducing duplicates through process streamlining.

#### 04.

VFS Global continues to have a 'Very responsive' badge from Facebook – 3rd year in a row.



#### 05.

Customer effort assessment completed to identify opportunities in the customer journey.

#### 06.

'Relationship management' and 'Readiness to handle unforeseen situation' is a driver of Client Government satisfaction, over 92%.



**Economic growth** 

#### **Catering to discerning digital customers**

Technology-led innovations to enhance the customer experience has been an integral part of VFS Global's business strategy. Given this visionary advantage, the company was early to start its digital journey with a consistent focus on offering new products and services to our visa applicants. As a result, the ratio of our online/mobile transactions more than doubled from 9% (2019) to 20% (2020) and remained steady at 18%. We were also able to launch new digital products in line with changing market environment and customer expectations. For instance, in 2021, we expanded our PCR and other COVID-19 tests for travellers. We also launched an innovative solution allowing travellers to Aruba to link test results to the immigration process instead of carrying a piece of paper. Launched mid-December 2021, hundreds of customers have already used our solution, giving us the confidence to roll it out in other destinations and source markets.

Another new digital product is the waitlist feature for high-demand corridors. Cases of bot attacks crawling sites for appointment slots, black marketing, and customer concerns in markets where appointments are unable to meet demands led to this innovation. This feature allows customers who don't get an appointment slot to enter a virtual waitlist. Whenever new appointment slots are made available, the first entrants of the waitlist get the opportunity to book a slot. If they are not interested, subsequent waitlist entrants will get the same offer. Among other significant milestones in our digital journey was the transformation of 1600 websites, creating a new look for all popular devices and browsers and especially optimisation for accessibility.









Sustainability

Transactions share	2019	2020	2021	2022 Target
Online share on overall revenue	9%	20%	18%	25%
New digital initiatives	New eVisa Product suite	PCR Test Booking Platform	PCR Test Digitalisation	Advanced Appointment Letter
	New eVisa Appointment Booking Journey	Digital Document Check (DDC)	Waitlist feature for high demand corridors	Mandatory Document Upload
			Digital Application Service	









# **Data Protection & Information Security**

### Ensuring data protection and privacy at the core of every business decision

Data privacy and protection measures and laws have changed markedly over the last two decades. The highly networked and interconnected world we live in today was merely a glimmer on the horizon back then, with the internet itself being relatively new to many. In the 20 years that VFS Global has been partnering with governments to facilitate the visa application process, we have seen many advancements in data privacy and protection. However, the most significant paradigm shift has come over the last two years, with over 100 new data privacy regulations enacted globally, many of which being first-time regulations. In 2021, for the first time, more than half of the world's population has a right to access their data. Our Information Security Management System (ISMS) is a three-component structure of People. Processes, and Technology, certified to ISO/IEC 27001:2013.

#### **People**

A dedicated team of data protection experts led by a Privacy & Group Data Protection Officer at VFS Global enable the organisation to not just adhere to complex and evolving data protection laws but help in increasing awareness among internal and external stakeholders. Training and Awareness campaigns for all staff ensures that a high level of data protection has continued throughout the shift to home working that was required due to the pandemic.

Stringent background checks of prospective employees including Facility Management Company (FMC) is an integral part of the recruitment process at VFS Global.

#### **Processes**

Data processing at VFS Global is automated given the significant volumes of personal data we handle and the need for security, speed and reliability in maintaining it. To reduce risk, customer personal data is purged when the visa application process is completed.

During the lockdowns, Regular IT checks were carried out at our Visa Application Centres (VACs) to ensure compliance with security policies and patch compliance. Before resuming operations after lockdown, all machines were physically verified to ensure compliance as part of the restart activities of each VAC.

#### **Data Security journey at VFS Global**

- → Step 1: Online application form is stored in a secure data centre, fully encrypted and under controlled access. The centre is constantly upgraded for defence against physical intrusion.
- Step 2: Applicant visits the centre with supporting data. Physical documentation is sealed, and any electronic data, including biometrics, is captured and encrypted.
- → Step 3: Data is safely transferred to the embassy or consulate. The exact manner is agreed on with client governments.
- → Step 4: All data is purged, typically within 24 hours of the completed application cycle, unless client governments direct otherwise. After 30 days, no data record is available anywhere in the VFS Global system.

#### **Data Protection and Privacy**

External and internal surveys performed by VFS Global have identified Data Protection as an area that is 'most important' to our external and internal customers. Other publicly available surveys confirm these results. We want customers to know that we are committed to the safety of their data. Our robust Data Protection framework ensures this. We also want our customers to understand the care we take and the steps we follow to respect their data privacy. We address critical data-use concerns, such as secondary use of personal information, consent and choice, clarity of purpose, collecting only the information that is absolutely necessary.

An essential component of Data Protection is Information Security, which underpins our Data Protection framework. At VFS Global, we have established a comprehensive Privacy Information Management System (PIMS) and a complementary Information Security Management System (ISMS). Our ISMS ensures all our locations are certified against the international gold standard of ISO/IEC 27001:2013, which certifies a high level of assurance throughout our information security processes. During the pandemic, the effectiveness of our controls and measures were confirmed by our external certification auditors, who verified the controls and recommended the continuation of our ISO 27001:2013 certification.

Our privacy controls are also compliant with the requirements of the BS10012 standard. We will be applying for accreditation of our PIMS by seeking certification to the ISO/IEC 27701:2019 (Privacy Information Management Systems).







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The VFS Global PIMS was designed to meet the high standards of the European Union General Data Protection Regulation (GDPR). We already complied with the regulations' requirements even before it came into force in May 2018. The ISO Standard and GDPR Regulation are the most rigorous globally, and we apply them in all 144 countries where we operate even if speficic countries don't require it. This includes multi-level safeguards, not just in physical infrastructure but also in our virtual systems. We apply a Defence in Depth (DID) model – layered defensive mechanisms. using people, processes, and technology to protect valuable data managed by our highly trained and experienced employees.

In adhering to the foundational Data Protection principle of Data Minimisation, VFS Global doesn't retain any applicant data for longer than required to deliver the service requested. Personal data is collected at VACs and directly transmitted to the receiving client government. Upon successful receipt, that data is purged from our systems. Paper documents are sent to the client's mission by secured transportation. No copies of applicants' data are made or retained digitally or physically. We comply with the data protection laws in our countries of operation. If no data protection laws exist in the country of operation, we adhere to the VFS Global data protection framework.

#### **Data Protection Governance**

Data protection is overseen by our Group Data Protection Officer, who ensures compliance with the requirements laid down by data privacy and data protection laws and regulations and the requirements of our client governments. In addition, the Group Data Protection

Officer makes sure our privacy programme aligns with our business strategy ensuring that it is a business enabler and has a positive impact on revenue.

Data protection governance is driven from our Privacy Management Actives Framework (PMAF). The PMAF enables the Data Protection team to record actionable metrics that determine the effectiveness of data protection controls to ensure the individuals' data privacy rights are upheld. Our 'Defence in Depth' model uses measurable metrics to assess the effectiveness of Privacy and Data Protection controls. This means our third line of defence, Internal Audit, can independently determine if the controls are performing to protect the individual's privacy. Through the Speak Up initiative, employees are encouraged to report incidents related to data privacy breaches directly to the Privacy and Group Data Protection Officer, who then investigates the incidents in complete confidence.









**Economic growth** 

Financials

#### 3.3

### **Business Continuity** and Resilience

#### How agility mitigates future risks

Business resilience and continuity by restarting operations amidst the pandemic while ensuring health and safety of the workforce and applicants visiting VFS Global visa application centres has been a significant contribution in creating sustainable economic growth. International borders opened and travel restrictions began to ease in 2021. The Visa Application Centres (VAC) Restart Manual rolled out in 2020 became a guiding document to maintain business continuity, in this endeavour.

Even as operations resumed with intermittent disruptions across different geographies, our teams were swift in updating the COVID-19 Standard Operating Proceedure (SOP) and COVID-19 guidelines in the wake of new variants. For instance, version 2.0 was updated twice --Delta outbreaks and more recently during the Omicron wave. As a result, the teams conducted 765 Business Continuity Management (BCM) tests and exercises, more than the targeted number of 641 in 2021. With the bulk of the immunisation drives taking place in 2021 leading to simultaneous opening of international borders, our quick response strategy to re-open VACs within 24 to 72 hours in the event of new COVID-19 cases became a key differentiator in enabling business continuity, Global Business Impact Analysis was conducted for major accounts. Overall only 7 BCM risks were identified which were mitigated, and closed via BCM risk register.

#### **Automation of BCM process** - Capability creation through onboarding of following modules on RSA Archer:

- → Business Impact Assessment (BIA)
- Risk Assessment (RA)
- Business Continuity Plan (BCP)
- Premises Emergency Management Plan (PEM)
- BCM Testing and Exercising
- BCM risk register and BCM training and awareness.

#### **Tackling COVID-19**

From the start of the pandemic regular safety awareness trainings were given to employees via digital mediums. Through operations, admin and other teams, all centres were fully equipped with the corrective PPE materials to protect staff and customers. Security personnel on the ground were equipped for crowd management, social distancing and security screening as per revised protocols. The revised, mandatory Corporate Security module has been onboarded on the Learning Management System (LMS) and it has all pertinent awareness regarding the precautions that needed during a pandemic. In addition, COVID-19 updates are being sent routinely to executive management. Among other key preventive measures the implementation of ISO 45001:2018 (Occupational health and safety management system) is in place and implemented globally at all VAC locations.

#### COVID-19 related activities

- Daily operational update for COVID-19 313
- Daily employee health status report 365
- Crisis Management Team calls 135
- Weekly reports to client governments through business development team - 52
- Weekly COVID-19 employee health status dashboard - 34
- COVID-19 Awareness sessions (as part of BCM tabletop exercise) – 271

Corporate Security employees are trained on Emergency Response, First Aid awareness and fire safety. In addition, during the COVID-19 pandemic, awareness was imparted via e-Learning modules, remote trainings or face-to-face trainings (during operations restart).

- Basic Awareness training on Occupational Health and Safety Management System (OHSMS)
- Auditor training to evaluate the effectiveness of **OHSMS**
- Fire Fighter & First Aider trainings to selected staff
- Scenario based trainings during evacuation drills and BCP test Drills

Training and awareness sessions on Business Continuity Management (BCM)

788 BCP documents reviewed (Including 100% for all contractual requirements)

Number of PEM documents reviewed (Including 100% for all contractual requirements)







#### 3.4

## **Approach Towards Tax Matters**

At VFS Global, we are deeply committed to ethical business practices and to respecting local laws in the territories where we operate, and this has a direct bearing on our approach to taxation. We are committed to compliance with the tax laws and practices in the countries in which we operate and have implemented robust governance processes to enable us to do so. Our aim has been to conduct our tax affairs in a sustainable manner by way of a good tax governance and paying a 'fair share' of tax. It is our endeavour to use automated technology to track tax-related compliances in various operating jurisdictions and also modify, alter, and create technology used in operations for easy and accurate implementation of tax reforms, wherever possible. Based on pre-determined guidelines, escalation mechanisms are in place within VFS Global with respect to key tax matters / risks including reporting to the Chief Executive Officer or Chief Financial Officer of the company or the Audit Committee or the Board, as required. VFS Global has always maintained a cooperative and collaborative relationship with tax authorities and will continue to do so. In light of the unprecedented times due to the COVID-19 pandemic, it was imperative for VFS Global to have evolving and flexible tax policies or procedures to help address the impact of COVID-19 on our business.

#### **Tax Risk Management**

All tax risks are identified and considered before concluding on any business decision. The tax decisions are driven out of commercial considerations and tax is just one of many factors taken into consideration when making business decisions. The level of tax risk that we accept is driven by our overarching values, brand and reputation We have a minimal tax-risk tolerance. We are committed to compliance with the tax laws and practices across all the countries we operate in, and continuously monitor changes to tax legislation, ensuring that we take advice where appropriate from professional advisers. In cases where specialist tax knowledge is required, we routinely seek professional advice.

#### **Contribution to local economies**

We also contribute to local economies by bringing growth and innovation to the community in which our business is established. We help stimulate economic growth by providing employment opportunities to local people at the Submission Officer level at our Visa Application Centres, thereby creating economic activity through generating taxes on incomes from employment.











VFS.GLOBAL

#### 4.1

## **Corporate Culture and Ethics**

Growth often multiplies the challenges and responsibilities of a business. For VFS Global, the respect and market leadership it earned is linked to the commitment, professionalism, and integrity of its workforce.

Workforce Overview	2019	2020	2021
Total workforce (excluding trainees, students and outsourced staff)	11,352	7,705	7,441
Full-time employees	11,111	7,569	7,269
Part-time employees	241	136	172
Senior management employees	63	53	49
Middle management employees	266	222	245
Non-management employees (staff)	11,023	7,430	7,147
Number of nationalities	141	119	116



### Core values and Principles: Code of conduct

Integrity, Commitment, and Entrepreneurship are at the core of everything we do. These values are a part of our Code of Conduct, and the 12 practical principles that place ethics at the centre of all our daily decisions. Our principles include zero tolerance to bribery and corruption, speaking up to breaches of the Code, being fair and courteous with each other, and respecting the cultures and orientations we encounter globally.

The VFS Global Code of Conduct defines the values, principles, and behaviours expected of every employee and is also applying to our Facility Management Companies. The Code is designed to help our staff make ethical decisions in a culture of openness and trust. Every employee is required to complete the mandatory online Code of Conduct training module as part of the on-boarding process. The code covers topics of Anti Corruption, Ethics and Sexual Harassment prevention, and during 2021 that was more than 98%.

#### **Human Rights**

VFS Global is committed to ensuring and protecting Human Rights. To that end, there is no human trafficking, slavery, or use of child labour in our business or supply chain or in any other third parties working with us. Our Antislavery and Human Trafficking Policy reflects our commitment to act ethically and with integrity in all our business relationships. To ensure this, we work on implementing and enforcing effective systems, controls and processes. For example, in our operations in South Asia, one of the top markets for VFS Global, we ensured that all human rights clauses are included in all significant agreements and contracts in the region.

Security service providers across different regions ensure that 100% of our security personnel is trained as per local security laws and requirements on their roles, responsibilities and do's and don'ts.







VFS Global takes into consideration the freedom of association and collective bargaining as per country law. For example in South Asia, employees have freedom of association under the various labour legislation i.e., Trade Union Act, Industrial Disputes Act, and other similar laws/acts in other countries. In Algeria, there is a committee representative to discuss labour rights. Furthermore, for our female employees it is ensured that their working hours do not exceed the time required by law.

The Employee Handbook is revised periodically to capture relevant regulatory changes across different regions. Similarly, regional versions of HR Labour Standards Policy is updated regularly.



VFS Global and its partners (FMCs) do not use child labour, and follows strictly and diligently laws and regulations across the countries we operate. Moreover, in Europe we have the Anti-slavery Act & Labour Relations Policy. We also conduct training and awareness workshops on Human Rights, and online training as part of the Code of Conduct module, and labour relations. Furthermore, Labour law, social security and individual income tax training is conducted on a yearly basis.

When it comes to labour practices, VFS Global is following what is mandated by local laws and regulations in the countries we operate. To that end, we adapt our policies to the minimum number of week's notice, changes in wages, or hours of work to the local laws or contracts of employment pertaining to each country where we operate. Moreover, regular communication is established in any event of labour law change, policy updates or any other employee related issue.

#### Whistleblowing Policy: Speak Up

We understand that speaking up about an incident of concern takes courage. That is why we ask our managers to create a culture of trust, where employees feel that they are being genuinely encouraged to be open and speak up without any fear of consequences. The processes to follow under our whistleblowing policy are listed in the Code of Conduct, and we also sensitise all our employees about this through posters in our offices and tailored awareness training programmes.









#### 4.2

# Diversity, Equity and Inclusion

### **Fortifying our roots**

Diversity of thought is the essence of a healthy, progressive, and entrepreneurial organisation. Our diverse culture is an important driver of our success. Globally, 116 nationalities work with VFS Global, bringing the benefit of a wide variety of world views. For us, ensuring gender diversity at the workplace has proven to have positive effects. We have maintained our gender balance with an overall female: male ratio of 58:42 at the end of 2021. This year despite the pandemic, we have taken strong commitments to improve our female: male ratio at the management level, which is currently at 23.4%. For the next year we are working towards exceeding 28% and further increasing in the coming years.

We have also increased our diversity on the age front, having employees covering all age groups. It is important to mention that during 2021, our employees aging 51+ increased by 26%.

Workforce by Age and Gender excluding trainees, students and outsourced employees)	2019	2020	2021
Employees age 18-30	6,893	3,852	3,043
Employees age 31-50	4,159	3,564	4,033
Employees age 51+	300	289	365
Male employees	4,676	3,265	3,158
Female employees	6,676	4,440	4,283
Female employees in senior and middle management	67	56	69
Female employees in senior and middle management (%)	20	20	23.4

#### Addressing gender inequality

VFS Global understands the need to address gender inequality. Considering the importance of this topic, VFS Global has initiated many programmes and projects to enforce gender equality at the workplace. In order to achieve the target set, we have already committed to at least 50% participation of women candidates in the hiring process (Internal / External) across all levels, and 50% women successors for each critical role. Furthermore, VFS Global will ensure focused development opportunities for women colleagues to take on future roles across all levels, while at the same time, our DE&I agenda/initiatives are included as part of senior management performance goals.

Furthermore, we have been taking many initiatives on a country by country level. For example we signed the British High Commission 'UK in India' Network Gender Equality Charter in 2021.

Network Gender Equality Charter, which focuses on promoting gender equality within our workplaces and beyond and empowering all people to break down norms and together build a gender-equal society. Adapting and staying updated with international norms, we have also updated our revised Diversity, Equity and Inclusion Policy for employees in 2021.







#### **Promoting Diversity, Equity & Inclusion** (DEI) worldwide

Imparting deeper understanding of DEI and educating the workforce about the benefits of inclusivity has been a consistent focus at calendared events conducted by the organisations across its global network. For instance, elementary level modules were conducted for middle-level and above employees at the Global Support Office in Mumbai that caters of most of the global workforce. Likewise, motivational talks by women leaders nurtured within the organisation such as Jaya Amit Mitra, (Head of Operations - South India, Sri Lanka and Maldives) was organised in June 2021 to inspire South Asia team.

We carefully chose a diverse mix of sessions addressing key women empowerment drivers such as financial independence through an (Investor Awareness Programme), leadership lessons (Emerging Women Leaders Programme) and session on emotional Resilience for manager and above female employees. This is a 4-hour high impact session developed with the help of clinical psychologists, educated participants on emotional wellbeing, understanding their own stress triggers, their manifestations, and coping mechanisms.

#### **Empower Through Learning**

#### Dedicated learning modules for the women workforce

Communities

**Emerging Women Leaders** 

Women in Leadership: Mastering Key Leadership Competencies

Expert Insights on Women in Leadership

Women in Leadership: Building Your Infrastructure for Leadership

Leadership Insights on Developing Women Leaders

People Management Acceleration Programme for Women Professionals - Kick the Glass







**Financials** 

#### **Milestones**

#### 01.

#### **Women Network Programme**

- ightarrow Fostering an inclusive atmosphere with regards to female participation in the workplace.
- → Providing a platform for expanding women's leadership skills, business practices, personal connections, career developments and personal growth opportunities.
- Strengthening and extending the professional network by building mutually beneficial projects inside and outside the company.
- → Enhancing reputation of the company as a female-friendly employer to be able to attract, retain and develop female talent. Encouraging visibility of female role models at all hierarchal levels.
- → The Women Network Programme includes a central team and regional teams.

#### 02.

#### **KPI** mapping

Diversity and inclusion goals added as key KPIs for management-level roles.

#### 03.

#### Gender ratio

In 2021, VFS Global increased women workforce ratio at the management level to 23.4%

#### 04.

#### Maternity trends:

99% of the women employees in India have returned after maternity leave courtesy elementary benefits such as flexitime or part-time working hours and creche.

#### **05**.

#### **UN Unstereotype Alliance:**

VFS Global became a new member of The UAE National Chapter of the Unstereotype Alliance, convened by UN Women. The membership falls within the scope VFS Global Sustainability Strategy and connects with the company's gender equality efforts that aims to eliminate harmful stereotypes from all media and commercial material and combat unconscious biases.

#### 06.

#### GPTW:

In October 2021, VFS Global, was certified by Great Place to Work® India as a Workplace with Inclusive Practices.

#### 07.

#### Women in operations:

Over 60% of the operations employees worldwide (employees managing visa application centres) are women.

#### NΩ

#### Succession Planning:

At least one female employee is identified as a potential successor for critical position as a part of the women career development programme.

#### 09.

#### Zero tolerance to harassment:

VFS Global maintains zero tolerance against harassment of its women workforce.







4.3

# Talent attraction and retention

# Building an agile and future-ready workforce

Our commitment to attract talent and nurture leaders from the workforce, is a strategic priority. Our objective is to make a meaningful contribution in the skills development of employees in all countries we operate in. Our genesis stems from creating opportunities, adapting to dynamic market needs and capabilities to create new business models. Influenced by this entrepreneurial philosophy, the organisation since its inception, has stayed focussed on consistently upgrading its strategy to acquire talent and nurturing the workforce. Key learnings from the pandemic prompted VFS Global to establish its Talent Acquisition – Centre of Excellence in 2021.

We use a management framework developed at Carnegie Mellon University, called the People Capability Maturity Model (PCMM). PCMM has helped VFS Global in aligning various HR processes towards building people capabilities for achieving business objectives through Competency Based HR Management Framework. The focal point of the framework is Strategic Workforce Planning. Workforce plans are commissioned to continuously improve the organisation's readiness through various people practices and activities such as learning and development, internal and external sourcing, engagement, and retention programmes for key talent; or even through other partnerships, alliances and/or independent contracting.

In March 2020, VFS Global completed the PCMM-5 sustenance audit across all the regions. The recommendations were then shared with the Regional HR Heads for taking necessary actions. Further, Process Performance Baselines were established for key HR metrics – Attrition, Early Attrition, Hiring Turnaround Time, and Employee Capability. During the COVID-19 crisis, the entire workforce planning and rightsizing activities were executed on the foundation of PCMM best practices, with a strong focus on maintaining and building the critical workforce capabilities required for the sustainable business growth. It is important to mention that voluntary attrition in managerial levels reached 10,7%, while for the rest of the levels it reached 17.6%. This lies within the benchmarking levels and we aim for next year to continue, or even improve our turnaround levels.

Furthermore, for 2021, new hires exceeded 2,200 with a big focus on female employees at a rate of 62%. Through our new hiring processes we focus on supporting the young generation, and continue to support all other age groups as well.

New Hires			
	2019	2020	2021
Total New Employee hires	6,414	2,519	2,236
Age 18-30	4,970	1,987	1,529
Age 31-50	1,383	493	647
Age 51+	61	39	60
Male	2,320	1,032	848
Female	4,094	1,487	1,388









#### **Benefits**

Equal remuneration basis the role, experience and performance is granted to employees irrespective of their gender, race, or any other discrimination criteria. We therefore ensure that our women to men ratio is equal to 100%

Employees are compensated in compliance with local laws and regulations. Depending on the location, benefits range from medical insurance, performance bonuses, pension fund, retention bonus, VAS incentives, 13th month if it's not a statutory requirement, employment visa, annual leaves, or end of service benefits. We make sure that there is no violation on payment of minimum wages as prescribed by the different states and countries where we operate. Similarly, we offer maternity and paternity leave as per local laws and regulations.



#### **Employee Engagement**

To gain insight into how far our values are embraced and to better understand how to improve our engagement with employees, we conduct a culture survey to assess the level of employee alignment with our core values and culture. However due to COVID-19, these surveys were not conducted during the past couple of years. We work towards 90% participation in Employee Engagement survey and 67% on Employee Satisfaction score for 2022 exceeding our 2019 scores (88% participation and 65% satisfaction score) respectively. We also aim to be above the industry average score (58% in 2019).

During 2021, despite having challenges for engaging with the employees due to COVID-19, we performed a number of initiatives for our employee engagement and satisfaction, such as catch-up meetings, town halls, open houses, rewards and recognition sessions, workshops, and birthday greetings. The organisation also conducted an internal enabling unit survey in addition to global commemorative days such as Women's Day, Mother's Day and Father's Day. We have also launched activities such as the celebration of festivals, meetings organised for all managers and supervisors across locations, and the Employee Appreciation Day, or appreciation cards. We have also enhanced our employee development programme through focus group discussions, PDC, training, on the job training, LMS, and induction (onboarding rapidly with a buddy system). Finally, in many countries, we have initiated regular one-on-one by managers (on Microsoft teams) and learn from leaders sessions. For this year, we plan to continue with similar initiatives accelerating among others communication, rewards and work-life balance with a goal to reach our 2022 targets.

#### Performance evaluation

We conduct performance evaluation on an annual basis. In VFS Global, we focus deeply on succession planning since it allows us to mitigate any relevant risks. We also provide our employees with full support and guidance on goal settings, performance, mid-year review and competency assessment, as well as promotion schemes. Over the year, we are doing a self-appraisal process for the year that passed and goal setting for the coming year. We also have in place several tools that help employees track their performance annually such as MySpace Performance Management Tool. It is important to mention that the specific ESG targets are linked with the performance of all management roles, and cascaded down throughout the organisation.



Equal pay 100%



linked with management performance







VFS.GLOBAL

#### 4.4

# **Driving People Development**

VFS Global as an organisation is an Institute of Learning for all those interested in honing their skills. Other than the guided training programmes conducted on a periodic basis, as per a set calendar, VFS Global provides a plethora of opportunities to 'Learn by doing'. Most of our Visa Application Centres are small incubation centres where potential talent is identified, trained, coached and developed for taking on higher responsibilities in the organisation. The acceleration in technology dependence during the pandemic has reshaped the training format. Going forward the focus remains on identifying new skills in sync with emerging business needs and creating tailored learning journeys.

### Learning & Development during the pandemic

The overwhelming participation in training modules witnessed last year continued to be strong in 2021. Around 82% of the global workforce attended at least one training programme in the year, an increase from 70% in 2020. The organisation recorded an average of 2.9 man-days of training participation in 2021. The decisive shift in employees to leverage in-house training modules began during the pandemic.



Workforce attending at least on training programme in 2021: 82%

Average man-days of training participation in **2021: 2.9 days** 

#### **Nurturing future leaders**

Leadership building and succession pipeline is one of the key objectives of VFS Global's L&D mandate. This culture enabled many young employees who began their careers in this organisation to evolve into demanding leadership roles. In 2021, 280 employees were selected for leadership programmes. In addition to imparting strategic leadership lessons, these invitation-only programmes infuse confidence and competitiveness in the workforce. Diversity Sensitivity, Developing Women Leaders and Supervisor Development Programme were some of the key programmes that were conducted regularly during this period.



Employees selected for leadership programmes in 2021: 280

Flagship programmes:

Diversity Sensitivity,

Developing Women Leaders







#### Skilling for changing customer preferences

Customer orientation has been at the heart of everything we do at VFS Global for over the past 20 years. Our evolution has been in sync with the demands of the discerning global traveller. As a result, we keep upgrading our training modules in line with evolving customer expectations. For instance, the New Employee Certification Programme and the Re-Certification Programme are mandatory for our workforce managing operations through the Visa Application Centres. Considering the visa application process could be filled with anxiety, our L&D teams weave in tailor-made customer service modules to sensitise the frontline workforce and train them in making the experience seamless. Moreover, in 2021, a new programme focussing on product, process and customer service was rolled out, on a quarterly basis aiming to further enhance our colleagues' skills and to help them perform to the best of their ability.

#### **Learn From Home**

The pandemic has been a catalyst in preparing our workforce for the future. It inspired us to reimagine our L&D vision. The switching to a remote working model, within 2020, allowed us to launch the VFS Global Learn from Home training programmes which continued to run during 2021. These instructor-led webinars and self-paced eLearning modules were conducted four times a week, providing ample opportunities for employees to attend and learn. Moreover, this year, we rolled out a 3-month complimentary membership of Percipio, a popular learning platform with over 550+courses to the workforce. Subsequently for focussed learning and certifications 32 chosen employees were

given access to Coursera, for taking certifications in new and emerging technologies.

#### Perks of learning

3-month complimentary membership of

#### Percipio

550+ courses

#### Coursera

32 chosen employees

certifications in emerging technologies

#### **Digital Training Platforms**

Digital Training Platforms, provide another training experience that we embrace in VFS Global. As such we have three dedicated online platforms for employees to learn in their leisure time.

#### VideoTube

VideoTube is VFS Global's very own video platform with over 1100 short videos to watch and learn from. This system is a recent addition to the training platforms at VFS Global and in 2022, this platform will be opened for employees to access from mobile phones.

#### **Learning Management System (LMS)**

The LMS offers all compliance-driven courses for employees and partners. This system is also used to regularly assess VFS Global employees' skills.

#### Partner Learning Management System (PLMS)

All FMC and partners benefit from our learning management system. This allows for a common working culture as both employees and partners are skilled on the same lines.









4.5

### **Ensuring Workforce Health and Wellbeing**

The safety and wellbeing of our employees are of utmost importance to us, and we take every possible measure to create a safe and secure environment at our offices and Visa Application Centres. We ensure everyone's ergonomic comfort with suitable chairs and work surfaces, correct illumination, and proper climate control. We have a health and safety management system in place, with a committee and with yearly risk management processes, aligned and certified by ISO 45001:2018. standard for all our premises.

During the pandemic, all employees had to undergo a mandatory module on COVID-19 awareness. Employees were being kept abreast and communicated to on a timely basis on any update or advisory pertaining to the spread, prevention, guidelines on COVID-19, any relevant change in organisational structure and staffing needs. We also introduced an easy-reference employee handbook for a safe restart, with all the guidelines, information, and protocols to help employees in transitioning back into their workplace in a safe, smooth, and efficient manner. Employee health and safety was monitored throughout the crisis. Daily employee status was monitored by the corporate security team and a report was consolidated at the end of each day since early February which was then shared with our executive management team. For the physical safety of our colleagues and customers, we also

security-check our premises constantly, at all locations, and we make sure that all employees receive security training as part of their HR on-boarding. Our premises are always deep cleaned and sanitised, and our security personnel are equipped with protective gear and our employees with face masks and gloves.

During the year, regular emergency drills and trainings were conducted in all our premises, for more than 10.000 employees and security personnel. As part of the ISO 45001:2018 standard, video-based training and awareness sessions on first aid were conducted for our emergency response team members at VACs, for 1,262 staff members across regions, clocking a total of 2,524 training hours, which helped increase the overall awareness of our first aid team. These awareness sessions did not substitute for the formal certification of first aid where required by law.

#### **Health and Wellness**

We conducted programmes for employees targeting their overall wellbeing. For us, at VFS Global, health and wellbeing continue to be a top priority. We constantly emphasise it through our wellness programmes focussing on physical fitness, nutrition, and mental health. We understand that the past months have been difficult for many of our colleagues, and we stand committed to extending our support to those who need it.

While health information may be widely available, we understand sifting through it to find reliable information may not be possible. To help, we have curated resources to help you implement simple steps to maintain good health and wellbeing. These research-proven recommendations and tips come from experts at our corporate health programme partners, like Wrkit, (in the UK) a holistic solution of wellbeing services to inspire better, healthier working

environments, and Practo, India's leading online doctor consultation app. The organisation rolled out a series of awareness and educational information under its 'Wellness Wednesdays' campaign and established a wellness Centre of Excellence (COE).

Mental health implications such as stress, fear, and uncertainty, especially during the current times, can be very devastating, and we took several measures, many of which are still ongoing, to improve the wellbeing of our employees. We partnered with Isha Foundation to conduct exclusive sessions on yoga and guided meditations by trained instructors globally to help employees develop inner balance and stability. These sessions were conducted for employees across regions like South Asia, Middle East, Africa, Europe and China.

In the Middle East region, we launched a wellbeing hotline to manage any challenges or stress of employees, while in Europe, we partnered with organisations such as 'Outreach' to develop holistic employee assistance programmes to provide support and employee counselling services. We also connected with local counsellors in some locations to offer online support/ counselling services to our employees. Internally, other than promoting a sustainable working from home culture, we issued guidelines for Head of Department and People Managers to ensure employee wellbeing and keep a regular check on them through regular communication. We also encouraged employees to stay connected with each other through virtual video meetings. By skilling our employees and improving their mental wellbeing, we aim to not only create a more motivated, engaged and high performing workforce, but ensure customer loyalty and brand goodwill as well.







#### **Employee wellbeing initiatives worldwide**

Considering employees' anxieties stemming from hybrid work models, strategic areas were identified to maintain a healthy work-life balance.





Health and nutrition session

Employee assistance programme on mental health

Daily health monitoring

Positive parenting

Flexible working hours for better work-life balance

Tips for home-schooling children

Cancer awareness session

COVID -19 vaccination drive conducted for all employees in Middle East, North Africa region and South Asia

Employees covered under insurance policies for Life Insurance and COVID-19 related medical treatments



Awareness on vaccination and drives across Sub Sahara Africa

Voluntary Health Insurance scheme introduced for employees and their families in India to support during COVID-19 home quarantine

Virtual session on Yoga and management











Sustainability

Economic growth

Colleagues

**Environment** 

Communities

Governance

**Financials** 

05

Protecting the Environment



















# **Environmental Management System**

As the public becomes more aware of how we all contribute to the long-term degradation of the environment through man-made pollution and carbon emissions, governments, businesses, and consumers are putting a greater emphasis on reducing their contributions and increasing their efforts in tackling climate change. At VFS Global, we continuously work on minimising our environmental impact, including energy use, as well as waste management and recycling. We work on enhancing our journey to reduce our carbon emissions.

Businesses that prioritise green efforts for their workspace, employees, and products put the planet's and environment's health first. VFS Global recognises that for a company's green programme to be successful, everyone in the organisation must be on board. As a result, in addition to company-wide efforts, we consistently urge our employees to be green champions. We have set up several training and awareness programmes related to environmental performance.

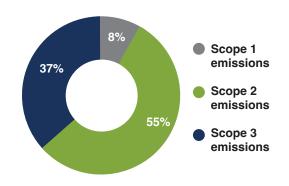
Moreover, we have implemented an environmental management system, to address all environmental risks and opportunities that arise from our operations. Our system has been certified under ISO 14001:2015 standard, covering 100% of our premises around the world.

#### 5.1 Reducing our carbon footprint

We aspire to spearhead environmental initiatives that enable individuals and communities to thrive, enrich lives, and promote long-term progress toward a sustainable future for all. For us, adopting principles of reduce-reuse-recycle where applicable to mitigate the risks of climate change, is a shared responsibility.

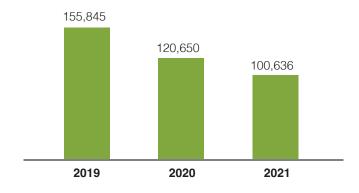
We have initiated our journey towards carbon neutrality in scope 1, and 2 and 3 by continuing our energy reduction efforts, significantly reducing our direct and indirect greenhouse gas emissions from our offices, VACs, and business travel. We plan on reducing our carbon footprint with concrete actions such as applying energy efficiency measures, selecting renewable energy for our VACs, and tackling travel emissions through offsetting processes, technological enhancements, and green procurement processes.

#### 2021 emissions per scope



Energy consumption	2019	2020	2021
Total electricity consumption (MWh)	25,941	15,948	23,845
$\begin{array}{c} \rightarrow & \text{GHG Emissions} \\ \text{overall (tCO}_2\text{e}) \end{array}$	155,845	120,651	100,636
→ GHG Emissions- Scope 1 (tCO <sub>2</sub> e)	9,169	8,929	8,305
→ GHG Emissions- Scope 2 (tCO <sub>2</sub> e)	60,490	58,866	54,912
→ GHG Emissions- Scope 3 (tCO <sub>2</sub> e)	86,186	52,855	37,420

#### Total emissions (in tCO<sub>2</sub>e)









Our scope 1 and scope 2 emissions for 2021 were 8,305 and 54,912 tonnes of  $\mathrm{CO}_2\mathrm{e}$  respectively. Our scope 2 emissions are calculated based on our electricity consumption, as well as the energy needs for heating and cooling. Scope 3 emissions relate to purchased goods and services, business travel, employee commuting, capital goods, waste generation, fuel and energy related activities, as well as third party upstream transportation. The emissions cover all our premises around the world.

During 2021, we have adopted a new and more accurate method for measuring Greenhouse Gas (GHG) emissions in accordance with the WRI/WBCSD GHG Protocol for all years since 2019. Due to the nature of VFS Global's operations, only three greenhouse gases are released in significant quantities for tracking;  $CO_2$ ,  $CH_4$ , and  $N_2O$ .

Our overall carbon emissions decreased by 35% in 2021, compared to the base year of 2019, due to the greater usage of renewable energy, the Covid-19 pandemic, and energy efficiency initiatives.

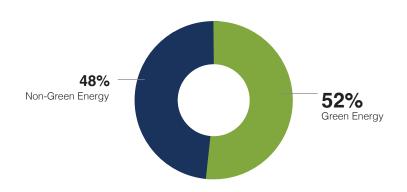
We proceeded with the purchase of renewable energy for all of our premises in selected markets. We converted 52 percent of our entire electricity use, or 12,500 MWh, to renewable energy as a result of this project. In most countries in Europe and nine countries in Asia and Africa, this was accomplished through the use of energy attributing certificates (EACs). The goal for 2022 is to switch to renewable energy for more than 70% of total electricity usage, as well as to continue with our energy efficiency measures with an overall aim to reduce our carbon footprint by 15%.

#### Regions/Countries that use Renewable Energy

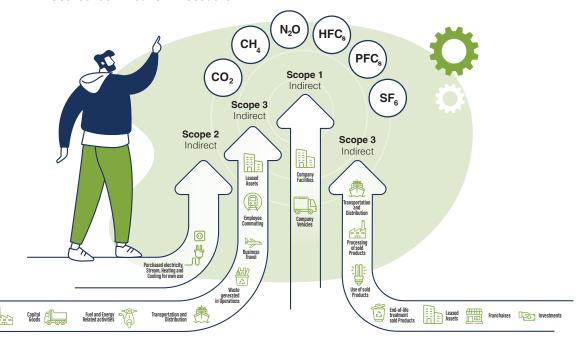
Region	Countries
Europe	Most
Asia	India, Sri Lanka, Bangladesh, Philippines, Russia, Saudi Arabia, UAE
Africa	South Africa, Egypt

#### % of RE use for electricity consumption

Governance



#### **Source Identification Procedure**









Economic growth

Governance

We have also partnered with specialized companies and NGOs for our tree planting project, which allowed us to take part in the global reforestation efforts. This initiative helped us to plant more than 1,500 trees in India and the UAE leading to CO<sub>2</sub> sequestering of 9,238 kg for 2021 and benefiting 16 families. Trees are used for gifting our employees on several occasions like birthdays and work anniversaries.

15 UFE ONLAND	Total Number of Trees	<b>1,500</b> Trees
13 CLIMATE ACTION	CO <sub>2</sub> Sequestered to end of 2021	<b>9.2</b> tCO <sub>2</sub>
13 CLIMATE ACTION	CO <sub>2</sub> Sequestered trees' Lifetime	<b>375</b> tco <sub>2</sub>
10 REDUCED INEQUALITES	Families Helped	<b>16</b> Families

Additionally, since 2012, our work-related flights have been offset with the Swiss non-profit organisation myclimate to assure carbon-neutral business travel (www.myclimate.org). To that end, we have been sponsoring a bio-gas project in Kolar, India, for the past few years. The project benefits Kolar residents by reducing kerosene and firewood use for cooking, resulting in cleaner air, reducing pressure on local forests for firewood harvesting (the project eliminates the need for an estimated 4.5 tonnes of wood per household per year), allowing us to offset a total of 734.29 tCO<sub>2</sub> for the year 2021.

#### 5.2 Waste Management / Recycling

We pledged to play our role in protecting the environment and conserving natural resources. Waste management allows VFS Global to act as an eco-friendly and responsible company. We work on reducing our waste, reusing and recycling whenever possible.

Being a technology-enabled company and having a significant proportion of our waste as end-of-life electronics and IT equipment, we are cognizant of the fact that materials used in their component parts can jeopardise both environmental and human health, and continuously take measures for proper e-waste disposal. To that end, we take steps to responsibly manage our e-waste where we donate to employees or charities the equipment, or we follow certified processes for their disposal. Over the past year, only in our offices in the UK, India, UAE, Canada and Russia, we responsibly managed a total of 7,942.5 kg of e-waste.

#### 5.3 Green Procurement

As part of VFS Global efforts to support its transition to a more sustainable company, we began measuring and reporting our paper use. We have implemented a dashboard reporting system, which allows the company to track and report consumption effectively, monitoring our environmental performance and apply efficient measures and global initiatives.

To that end, we have initiated green procurement processes, in order to opt for products and services that cause minimal adverse impact to our environment. By the end of 2021, 18 percent of our locations across the world were using certified green printing paper.

Furthermore, it is our main priority to be a responsible consumer by promoting the use of biodegradable chemicals, other types of green paper, paper cups, etc.

#### **5.4 Water Management**

Prior to COVID-19, we encouraged our employees to use water stations with the aim to reduce the use of plastic across the countries. The initiative was dropped later for precautionary measures. The goal for 2022 is to reconduct this project, whereby:

- → Encourage our employees to use refillable water bottles:
- → Enable access to drinking water through installation and use of water stations; and
- → Create a culture of conscious living by driving awareness on plastic alternatives.

Furthermore, to reduce our water consumption in our premises, we have taken several measures, like introducing dry urinals, installed water-efficient fixtures in restrooms, hand-wash areas, or staffrooms, and compulsory daily checks for water leakage, among others.







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Caring For Our Communities















6.1

## **Supporting Our Communities**

Our global presence across more than 140 countries enables us to touch millions of lives in different parts of the world. We have leveraged this advantage to empower communities. A key milestone in this journey was the restructuring of communities outreach within VFS Global's long-term ESG strategy in 2021. 'Supporting our communities' became one of the five sustainability pillars for the organisation with defined short-term and long-term Key Performance Indicators (KPIs). Local communities' investment, volunteering. supporting local suppliers and education remain our focus areas.

We strive to be a partner in progress by supporting communities through our efforts of promoting education, nurturing empathy, and preserving the environment. For us at VFS Global, supporting our communities is a long-term investment to create value for all our local stakeholders and help in addressing community development priorities.

VFS Global has a comprehensive Global Corporate Social Responsibility (CSR) Policy that guides our teams across the globe on extending grants and making institutional donations while leveraging our resources and capabilities.

All financial grants and donations extended are in line with VFS Global Compliance procedures and legal requirements of the country in which they are undertaken. For example in India we provide in charities and CSR activities, 2% of the average net profit of three years. We have a well-defined due diligence process in place that helps us address legal, financial and reputational risks.

#### **VFS Global Cares**



The VFS Global Cares logo, represents our commitment to taking responsibility when conducting business by integrating environmental, social and governance (ESG) factors in the way we operate. It reflects sensitivity, responsibility and care that VFS Global shows for its people, environment, and society at large.

As part of our CSR initiatives and in partnership with credible social organisations, we drive sustainable development programmes that have a long-term positive impact in alignment with local government priorities.

In 2021, we have touched the lives of more than 55,000 individuals through our 60+ community initiatives across 22 countries.









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#### **Community Programmes**

VFS Global is invested in Communities programmes spanning its global network. Mentioned below are some such initiatives in South Africa, UAE, Algeria and India.



Providing Quality Education (India): Children from underprivileged backgrounds need access to quality education. VFS Global has been contributing to this cause since 2015, by supporting public schools in Mumbai and Pune through our partnership with The Akanksha Foundation that runs the programme with teachers and parents as an integral component. Since 2020, we have been supporting the Pujya Kasturba Gandhi English Medium School in Pune benefitting over 800 students per year, using virtual and blended learning approach via technology and online platforms. In 2021, as schools reopened after the pandemic, we witnessed a steady rise in attendance, which was as its peak in November 2022 with 60% of students regularly attending their classes. The school team also worked with parents and families of the students to conduct COVID-19 vaccination-related sessions and connected with them regularly covering 69% of the students as part of the routine wellbeing check visits and calls.



**Supporting communities in Algeria:** VFS Global Algeria made a donation to the WinNelka Association in Algiers in support of those affected by the fires in the Kabylia region of Algeria. Further, our employees in Algiers came together to collect essentials and personally distributed them to the affected families.



**Fostering Curiosity & Creativity (India):** VFS Global partners with Agastya International Foundation to support their Mobile Science Labs (MSLs) in Mumbai and New Delhi. These MSLs aims to spark curiosity and propagate a creative temper in children and teachers from public schools through experiential hands-on science education and teacher training. In 2021, considering the health risks posed by the pandemic, Agastya team conducted the programmes via in-person sessions and online platforms. The programme benefitted approximately 4,000 students from class 5 – 9 and across 25 schools, and used models covering a wide range of topics in Physics, Chemistry and Biology.



**Donation to Emirates Post Care Society (UAE):** To mark the season of giving, the Emirates Post Care Society joined hands with VFS Global to provide Eid al-Fitr gifts to over 100 children of inmates of penal and reform institutions in Abu Dhabi, Dubai and Sharjah. The children were taken on a shopping trip where they were able to select clothing items as per their desire. For the safety of children and to prevent the spread of COVID-19, the shopping and distribution drive followed all precautionary measures approved by the Supreme Committee for Crisis, Emergency and Disaster Management in the UAE.







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#### Climate Change & Comprehensive School Safety Education (India):

VFS Global has signed up with Save The Children India, to support a comprehensive programme in the state of Tamil Nadu that aims to promote a culture of disaster risk reduction and awareness on climate change through a school safety education programme in coordination with the State's Department of School Education and SCERT (State Council of Educational Research and Training). The programme is currently being piloted across 10 select schools for testing the curriculum, which will be embedded as an integral part of the syllabus and curriculum for children from class 3 to 10 across 45,000+ schools in the state.



**Supporting education in South Africa:** VFS Global South Africa donated essential food items to the School of Achievement in Elsburg, Germiston. The government remedial school assists about 80 children with learning impairments and provides for their nutrition through daily meals – breakfast, lunch and a take-home dinner. The donation was in support of the food drive conducted by the school in honour of the national Human Rights Day. In December, we donated essential items, stationery material and sweet hampers to the students to add cheer to their Christmas celebrations.



**Providing Access To Clean Energy (India):** In partnership with Swiss non-profit organisation 'myclimate', VFS Global funds a biogas project in Kolar (near Bengaluru), over the past few years to offset business-related flights. Biodigesters are installed in about 8,000 households that helps produce clean energy for 40,000 people. The project helps cut the use of kerosene and firewood for cooking, leading to cleaner air, and reduces pressure on the local forests for firewood harvesting. The project saves an estimated 4.5 tonnes of wood per household every year and helps farmers by giving them waste slurry from the biogas system as a soil improver. Green gas emissions in the region have naturally come down.



**Supporting students with special needs:** Living by our values while we received a gift from the Prince of Qatar, QR 3,000, the total amount was donated to Qatar Red Crescent to provide subsidies for students with special needs to pursue their education.



Computers Donation (India): The Global Support Office team in Mumbai donated 90+ refurbished desktop sets to charitable organisations working towards education and skilling youth from low-income communities. Around 60 desktops have been installed at the Future Skills Institute of our charity partner FUEL (Friends Union for Energising Lives), which will benefit over 1,500 students annually, addressing the digital divide and contributing to the Digital India vision. Rest of the desktops were donated to iVolunteer India who gifted them to five local organisations that work in the space of education and empowerment of children, youth and women from low-income communities in and around Mumbai.



**Providing Cancer Care (India):** VFS Global supports St Jude India ChildCare Centres, which provides cost-free and holistic care to children suffering from life threatening medical conditions and their families during the child's treatment through 30+ centres across the country.







Financials

6.2

# Champions of Change Employee Volunteerism & Giving

We encourage our colleagues across the globe to contribute their time and skills through corporate volunteering and giving initiatives to make a meaningful difference in the communities that we work in and be the 'Champions of Change' in a true sense. Our employees contribute to social initiatives across the year with an aim to improve the quality of life of individuals from disadvantaged communities and groups. Our subject matter experts have also been involved in empowering and inspiring young people to support the next generation via specially-curated sessions on career readiness or life skills.

#### Virtual volunteering pilot

In South Asia, we launched a Virtual Volunteering Pilot to promote remote/ virtual volunteering and keeping in mind the health risks associated with the pandemic. In 2021, over 150 volunteers participated in five activities clocking over 300 volunteer hours!

#### **Empowering Communities**

- During Ramadan, employees supported the '100 Million Meals' campaign - the biggest food drive in UAE aiming to provide 100 million meals for disadvantaged individuals and families in 20 countries.
- Our employees in India volunteered to educate 100+ students from the Antarang Foundation (New Delhi) by talking about their favourite destinations – its culture, geography, food, clothing, history, social aspects and tourism - as part of their hands-on learning that complements their academic education.
- Employees in Tunisia joined hands to help orphan and abandoned children from SOS Gammarth in preparing for their upcoming school year by buying school supplies and stationery items.
- Employees from our London office joined supporters from all around the UK to participate in the Race Against Hunger 5K, organised by 'The Trussell Trust' to raise funds to help end poverty and destitution in the country.
- In collaboration with the Feimayi Platform, an affiliate of the Alibaba Group, employees in the North China collected ~150 books and 40+ boxes of stationery items in support of a rural school Fota Primary in Qingshanhu District of Jiangxi Province.

- Our Champions in Ukraine got together to donate blood plasma in support of children suffering from life threatening medical conditions in the country.
- Our Champions in Indonesia conducted a donation drive in support of Graha Yatim Dhu'afa, a home for orphan children in Jakarta. As part of the activity, employees gifted clothes, story books and stationery items making Eid a special one for the 50 children who reside in the home.
- Colleagues from our London office took part in the 'Halloween Half A Marathon Hike' (13 Miles /21 KM) and raised funds in support of 'Asha for Education'.







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#### Caring for the environment

- Apple For Battery (Russia): 500 kgs of used batteries were collected to dispose responsibly through our annual 'Apple For Battery' drive across 12 cities, which helped protect the environment by avoiding dumping of such toxic waste into landfills.
- Beach Clean-up (India) Close to 50 Volunteers from our Mumbai office and Visa Application Centres joined in for a beach clean-up in December 2021, clocking 150 hours of service and collecting 2 tonnes of plastic waste, which was handed over to the authorities for proper disposal.
- Green World (Russia): The campaign provided an opportunity for the participants to recycle plastic covers, electronic products, batteries, plastic and other recyclable materials and also included lectures on the reasonable consumption, interactive programme, master-class on creating paintings from recycled garbage, painting eco-bags.
- Pre-loved Clothes Donation Drive (UK): Employees in London teamed-up with the British Red Cross for a clothes donation drive and collected 10 bags of clothes which were donated in support of the needy. The drive also helped protect the environment by ensuring old clothes don't end up in landfills.

- Recycle It (South Korea): Employees donated old and worn-out items like clothing, books, bags, kitchenware, and appliances to Beautiful Store, a non-profit charity organisation. The store will repair and re-sell the items to raise money for charity.
- 7. Bag of Hope (South Asia): More than 115 employees from Bangladesh, India and Nepal along with their kids participated in a virtual session to make a trendy bag from their old used t-shirts. They were then asked to fill the bag with any essentials like - Biscuits, toothpaste, grocery items, sanitiser, etc. and gift them to the needy ones in their communities.

#### **Empowering The Next Generation**

In partnership with ICT Academy - a government of India initiative - employees from India volunteered to share their knowledge and expertise with 600+ students on various topics including technology, career guidance and sustainability.

Spread over three weeks, employees from India and Bangladesh trained 100+ youth from the Antarang Foundation in New Delhi on Microsoft Office programmes to equip them with tools for building better careers.

#### Give For Good

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Our annual 'Give For Good' programme gives our employees the opportunity to give back to the society in collaboration with local charities.

In 2021, 13 activities were undertaken across close to 40 locations, where employees contributed their time, conducted donation drives or raised funds in across 14 countries. Here's a glimpse of some of our initiatives from across the globe:

#### DaDobro 'Say Yes to Good'

In Russia, our employees regularly participate in community initiatives through DaDobro - the International Volunteer Movement that VFS Global supports. DaDobro (joining two Russian words, 'Da' meaning Yes and 'Dobro' meaning Good), acts as a bridge between the community needs and corporates.

The organisation operates in Russia, Ukraine, Belarus, Kazakhstan, Uzbekistan, and the UK. It follows a 'Good Deeds Calendar', which dedicates a month to a particular theme, including education, environment, compassion, sports & wellness, and animal welfare.

In 2021, in partnership with over 200 corporates, DaDobro undertook 12 activities across 60 locations in Russia benefitting over 6,000 children and individuals.

From VFS Global, more than 200 employees participated actively and contributed via 10 initiatives in support of more than 1800 beneficiaries. Here are glimpses of some of the marquee programmes.









Russia: Bus of Kindness: Collected essential things for people in need



**Ecuador** - Food donation in support of security & housekeeping staff



United Kingdom - Christmas Jumper Day Fundraiser



Japan - Bell Mark Collection for school children



Russia: Times of Miracles -Collected gifts for 300 children in social rehabilitation centres, nursing homes, hospices during Christmas



Russia - Box of Courage to support children in public hospitals



Bahrain, Jordan, UAE - Book Share Programme to collect old and new books



Brazil - Food & Clothes donation drive



Chile - Christmas clothes donation drive



India - School Supplies Donation Drives in 07 cities



Ukraine - Box of Joy donation drives



China - Dam area clean-up drive











6.3

# **Supplier Relations Sourcing responsibly**

We are committed to interacting with our suppliers in a fair, and ethical manner. Being part of mutually beneficial collaborations allows us to add value to the market dynamics and encourage more sustainable long term relationships. Acting as a trustworthy partner has ensured us years of economic success and a good reputation in the industry. We value our suppliers and we consistently search for possibilities to increase the synergies arising from our collaboration, and aim to mitigate risks linked with our supply chain through responsible sourcing.

Our vendor selection process integrates environmental and social considerations and puts emphasis on SMEs, local and women owned and run businesses. During 2021, more than 85% of our total procurement spending was on local suppliers.

Local Procurement	2021
Total number of suppliers engaged	4,452
Total number of local suppliers engaged	4,380
Percentage of local suppliers engaged	98%
Percentage of suppliers assessed against sourcing code of conduct	100%









#### 7.1

### Governance

### **Framework**

At VFS Global, the Board of Directors is committed to excellent corporate governance standards, which we believe are vital to company ethics and investor confidence. All the company's employees and directors are encouraged to act with fairness and integrity and are held accountable for it. We are committed to follow the laws and regulations, of the countries in which we operate and adopt suitable business practices and procedures that enable the organisation to operate in compliance with applicable laws.

Our governance framework is comprised with rules, practices, systems and processes with which our Board of Directors ensures accountability, fairness and transparency in how the company operates and how it communicates with its stakeholders.

It provides the mechanism for our Board of Directors, Executive Board, management and those at the operational level to have a clear understanding of each other's roles, objectives, performance, risk appetite and reporting requirements. It sets objectives, policies, values, culture, accountabilities, performance and risk management.

Our governance framework organises operational, risk management, reporting and financial processes to ensure that our Board of Directors is fully updated. Rules, policies and systems create the robust framework for governance which provides the structure that drives the company's strategic plan and helps the board to make considered, data-based decisions. It not only provides

effective board oversight but also brings authority and accountability whilst enabling effective decision making with a system of internal approvals and delegation of authority across the organisation.

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Our Board of Directors and our Executive Board rely on this framework to set and monitor these processes and accountability goals, identify potential improvements, and ensure that operations are in line with business strategy.

Our objective is to ensure all our stakeholders have trust in the way we do business while also fostering corporate social responsibility. All our employees are governed by the company's Governance Framework.









#### **Board of Directors**

The Board of VFS Global is composed of 7 members, all of whom are independent non-executive directors. None of the members of the Board of Directors has any significant business connection with any members of the Group. The selection is based on several factors including International and industry expertise, aligning with the organisation's strategy, whilst valuing diversity in the selection process. The Chairman and Chief Executive Officer's positions are distinct and held by different individuals.

The Articles of Association provide that our board of directors (Verwaltungsrat) (the "Board of Directors" or the "Board") shall consist of a minimum of three members, including the chairperson of the Board (the "Chairman") who is appointed by the shareholders' meeting.

All members of the Board of Directors, including the Chairman, must be elected individually, and may only be removed, by a shareholders' resolution. The term of office for a member of the Board of Directors is one year, subject to the possibility of re-election.

The Board of Directors has key objectives and responsibilities for various governance elements including:



#### Governance

The board establishes the structure and processes to fulfill its responsibilities to the shareholders, regulators, management and clients



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#### Integrity

The board sets the ethical tone for the company with appropriate standards for integrity and ethics and promotes legal and regulatory compliance programme



#### Strategy

The board advises the Executive Board in the development of strategic priorities and monitors the management's execution and communication of approved strategic plans



#### Risk governance and management

The board understands and monitors the organisation's strategic, operational, financial and compliance risk, collaborates with the Executive Board in establishing the organisation's risk appetite, risk tolerance, risk mitigation measures and alignment with strategic goals



#### **Performance**

The board reviews and approves the organisation's strategy, operating plans and financial plans. It also monitors management's execution against approved budgets and alignment with the organisation's strategic objectives.



#### **Talent**

The board selects, evaluates and compensates the CEO and oversees talent programme especially for the Executive Board and potential successors to the CEO







#### **Board Members as at 31 December 2021**

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Board member	Position	Appointment Date
Marco Gadola	Chairman	2021
Matthias Wittkowski	Member	2020
Franz Julen	Member	2020
Eric Elzvik	Member	2018
Vagn Soerensen	Member	2018 <sup>1</sup>
Andy Jones	Member	2018 <sup>1</sup>
Katrin Suder	Member	2021
<sup>1</sup> Member of the advisory board of the	Company from 2016 to 2018	

Following the acquisition in May 2022 of a majority stake in VFS Global by Blackstone from EQT, the Board of VFS Global AG effective from 18 May 2022, (constituting representatives from VFS Global's shareholders, management and independent directors with relevant experience) is Susir Kumar (Chairman), Eric Elzvik, Lionel Assant, Nadim El Gabbani, Amit Dixit, Mukesh Mehta, Franz Julen, Michael Nilles and Zubin Karkaria.

#### **Executive / Management Board**

The Executive Board is headed by the CEO and provides strategic guidance to the organisation. The CEO is at the top of the senior management structure and is ultimately responsible for the operational success of the company. The CEO works closely with the other members of the Executive Board and the Board of Directors to set the strategy for the organisation and to ensure that the organisation is implementing its strategy effectively and is achieving its targets and a satisfactory ROI. The CEO with the help of the Executive Board, ensure that the business remains competitive including in respect of the company's technological strategy, ability to adapt to new industry and technological advancements, new business initiatives, aligning the

VFS Global brand identity with public perceptions and brand image.

There are 8 persons in the Executive Board, each with well-defined roles that establish and oversee various activities in different parts of the organisation to ensure that the goals, strategies, plans and objectives of the organisation are effectively communicated and achieved implementation. The Executive Board is responsible for the operations, growth and development of business, management of resources and interactions with regulators and stakeholders. It also monitors the competitive landscape and oversees the implementation of improvements to stay as the leader in its business sector.

The Executive Board ensures that various departments and functions work together and ensure they achieve their goals and contribute to the overall growth of the company.

It also reviews and approves the ESG strategy, overlooks the implementation of global initiatives and its progress. It drives and co-ordinates the company's sustainability activities with the regions, ensuring alignment across the company and reports globally on progress.

The Executive Board, together with the Board of Directors, establishes the organisation's risk appetite and tolerance, and the philosophy, framework, tools and methods that drive the risk management approach across every level in the organisation.

Together with the Board of Directors, it sets the "tone at the top" and provides the structure for a strong compliance culture and programme that promotes ethical decision making and sound business practices.







#### **Executive Board Structure**

## **Chief Executive Officer** Chief Financial Officer Chief Human Resources Officer Chief Information Officer Chief Culture Officer Head of Business Development Regional Group Chief Operating Officer General Counsel, Head Corporate Risk, Compliance & Legal

#### **Board Committees**

The Board has established several sub-committees to assist the entire Board in carrying out its functions.

#### **Audit Committee**

The Audit Committee is appointed by the Board of Directors and is composed of at least two Board Directors, both of whom have recent and relevant financial experience. The member of this Committee at the end of December 2021, were Eric Elzvik who was the Chairman and Vagn Soerensen.

Following the acquisition in May 2022 of VFS Global AG by Blackstone, the composition of the Audit committee is Eric Elzvik (Chairman), Nadim El Gabbani, Mukesh Mehta.

The Audit Committee's primary purpose is, on behalf of the Board of Directors, to provide oversight of the financial reporting process, the audit process, the audit function. the organisation's system of internal controls, information technology security, data privacy and protection issues, operational matters, the compliance programme and compliance with laws and regulations. The Audit Committee is responsible for recommending to the Board of Directors and the shareholders, the appointment, compensation and oversight of external auditors. It reviews and approves the proposed audit approaches, the audit plan, staffing and organisation of the function and meets with the internal Head of Audit and members of the Executive Board to discuss audit findings and other matters of concern that may arise. The Audit Committee convenes at least 5 times per year. Seven meetings were held during 2021.

#### External Auditors

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The external auditor is selected in compliance with the applicable laws and regulations. Following approval of the appointment of auditors, the Audit Committee notifies the external auditors of the scope of their work.

#### **Management Committees**

#### **Remuneration Committee (REMCOM)**

The REMCOM is responsible for the review and advise on the overall compensation strategy of the organisation. Furthermore, it approves the compensation budget, the annual promotion and compensation increases as well as the cost impact of the annual performance bonus. The committee, reviews and confirms on the impact of bonus for any employee due to any non-compliance with SOPs and/or client government SLAs which actually impacts or poses a serious risk to the reputation or business of the company / brand, and reviews and approves any benefit plans that have a cost impact to the organisation. It consists of the CEO. CHRO and CFO of VFS Global.

#### POSH (Prevention of Sexual Harassment) - India

The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 (POSH Act) was enacted as a comprehensive legislation to provide a safe, secure and enabling environment, free from sexual harassment to every female colleague.

A component of this Act is the formation of the POSH committee which consists of a minimum of four members:







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- A Presiding Officer who has to be a senior level female employee.
- Two Members from our employees preferably employees who are committed to the cause of women or who have had experience in social work or have legal knowledge.
- One Member from non-governmental organisations or associations committed to the cause of women or a person familiar with the issues relating to sexual harassment ("External Member")
- At least half of the total Members of the committee should be women

The purpose of this committee is to ensure that every complaint on sexual harassment is investigated in a fair neutral manner and without any bias. They will then share their recommendations to the management to action based on the POSH Act.

#### **ESG Committee**

The ESG committee supports the organisations' continued commitment to developing and successfully implementing its sustainability framework while maintaining connections with all stakeholders, including shareholders, colleagues, customers and client governments, the community, and suppliers. The Committee is comprised of cross-functional team members who will help with setting general ESG goals, developing, implementing, and monitoring ESG-related policies and initiatives to meet the ESG Committee Charter objectives.

#### **Board and Committees Attendance**

Board of Director's Attendance	17 Feb-21	28 Apr-21	13 Jul-21	26 Oct-21	7 Dec-21
Marco Gadola <sup>(1)</sup>	_	_	~	~	~
Matthias Wittkowski	~	<b>~</b>	~	<b>~</b>	~
Franz Julen	~	~	~	~	<b>~</b>
Eric Elzvik	~	~	~	~	~
Vagn Soerensen	~	~	~	~	~
Andy Jones	~	<b>~</b>	~	~	~
Katrin Suder <sup>(2)</sup>	_	_	~	~	~

<sup>(1)</sup> Appointed on 1st May 2021, (2) Appointed on 17 June 2021

#### **Audit committee attendance**

Member	19 Jan	16 Feb	4 Mar	27 April	9 Aug	25 Oct	3 Dec
Eric Elzvik	~	<b>~</b>	~	~	~	~	~
Vagn Soerensen	~	<b>~</b>	~	~	~	~	~







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# Compliance

#### **Code of Conduct**

Our Code of Conduct reflects our commitment to complying with all applicable laws and regulations and ethical business practices that are consistent with our organisation's Statement of Values. The code provides practical assistance to our employees in dealing with ethical issues or situations they may face whilst conducting our business. Our Board of Directors and Executive Management team are committed to ethical business practices and compliance with all applicable laws including our Code of Conduct in ensuring VFS Global's long-term success. The Code of Conduct applies to the Board of Directors, Executive Board, and all employees of VFS Global, and we require compliance to our Code of Conduct from all third parties whom we work with. This Code is further strengthened and reinforced by VFS Global's detailed internal policies, and procedures. A dedicated Compliance Team together with Compliance Champions across the organisation as well as strong ownership and commitment from the business work together to strengthen our focus on compliance.

#### Whistleblowing policy/ Speak up policy

Our employees have the responsibility to report any unethical behavior, including breaches of VFS Global policies and procedures, and violations of local and international laws and regulations. Employees are encouraged to report their concerns about certain activities. All Speak Up reports are treated in strict confidentiality, and they are reported on an internal system RSA Archer that keeps track of the progress of incidents, ensuring timely processing. Managers at VFS Global are held responsible

for creating and fostering a working environment where all employees feel confident and comfortable about raising their concerns, and most importantly doing so without any fear of retaliation. All Speak Up cases are assessed by the Compliance team and investigated, if required. Confirmed violations of our Code of Conduct are subject to review by a disciplinary committee and subject to appropriate disciplinary and remedial action (including dismissal). Our General Counsel, Head Corporate Risk, Compliance and Legal. reports substantiated investigations and remedial actions taken to the VFS Global Audit Committee, ensuring good governance.

# **Conflict of Interest and Related Party Transactions**

By avoiding conflicts of interest that could influence our business decisions, we ensure integrity and impartiality in our work. Prior to entering any business connection or transaction, we should detect and address conflicts of interest. All our employees are required to declare any conflict of interest that may arise with respect to any business partner, a customer or competitor, or a potential business partner or customer, and obtain prior approval before proceeding with a transaction. Our employees are also required to obtain approval before accepting Board level roles in other companies or not-for-profit organisations.

#### The Pride Affinity: LGBTQ+

VFS Global supports the principles and practice of equal opportunity and employment at workplace. The Code of Conduct mandates that all employees interact with their

co-workers in a courteous, fair, open and respectful manner. Further, the Code also protects the dignity and respect of all employees irrespective of their gender, religion, race/ caste, colour, age, nationality, language, ethnic origin, socio-economic status, physical appearance, special abilities and sexual orientation.











# **Compliance Commitment**

#### 1. Laws and Regulations

VFS Global is committed to compliance with all applicable laws whether local or international. Our code of Conduct includes the nine areas of law and details our commitment towards regulatory compliance.

#### **Global Anti-harassment and Bullying policy**

VFS Global is dedicated to fostering a workplace that is free from any form of harassment and bullying, in which every employee is treated with dignity and respect.

Bullying and harassment are treated with zero tolerance, as stated in the Global Anti-Harassment and Bullying Policy. This policy applies to bullying and harassment of and by VFS Global managers, employees, contractors, agency employees, and anyone else who is employed by VFS Global, whether directly or indirectly.

#### **Global Anti-human Trafficking and Slavery**

Our Anti- Slavery and human trafficking policy reflects our commitment to act ethically and with integrity in all our business relationships. We have implemented effective systems and controls to ensure that slavery, human trafficking, or child labour is not taking place in our business or supply chain or with any third parties involved in our operations. We urge our employees to report any violation they have witnessed or concerns they have. They are prohibited from supporting or dealing with any suppliers or businesses involved in a form of

slavery or human trafficking. Furthermore, VFS Global is committed to the legislation framework of the countries where it operates.

# India Prevention Sexual Harassment of Women in the Workplace

VFS Global has a zero-tolerance approach to sexual harassment. Our Code of Conduct includes a dedicated section on sexual Harassment in the workplace, which is applicable to all employees worldwide. In India, the government has introduced the Sexual Harassment of Women in the Workplace (Prevention, Prohibition and Redressal) Act in 2013, under which every employer is mandated to formulate and implement an anti-sexual harassment policy. Non-compliance may result in severe consequences including restrictions for doing business. The Act enables organisations to provide a safe workplace to women employees by ensuring regular awareness programmes are conducted to sensitise employees about the Act, familiarise them with the Internal Complaints Committee, and orient them on penal consequences of sexual harassment. In India, we have developed our own Prevention, Prohibition and Redressal of Sexual Harassment at Workplace Policy. It exceeds the requirement of the Act, mitigating the risk of employees of any gender being subject to sexual harassment. The policy applies to any employment arrangement, be it permanent, temporary, direct or through an agent, or voluntary. VFS Global India reports annually on progress and any relevant incidents, in compliance with the Act. During 2021, overall, more than 98% of all employees were trained on sexual harassment prevention, while this % in India reached 100%, For 2022, our aim is to continue improving our polices, processes and training modules, maintaining these really high numbers of employee training.

#### **India Corporate Social Responsibility**

In 2013, India became the first country to have statutorily mandated corporate social responsibility through its amendment to the Companies Act. Under this Act, specific companies are required to spend 2% of their average net profits over three years on social development initiatives. CSR proceeds may be spent on promoting education, protecting the environment, eradicating hunger, poverty, and gender inequality, among others. VFS Global India has been fully compliant with the Act since its introduction in 2014, and invests in protecting the environment and promoting education, in alignment with its global CSR strategy.









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### **UK Modern Slavery Act**

Persuant to the UK Modern Slavery Act 2015, our Policy reflects our commitment to act ethically and with integrity in all of our business operations, and our supply chain, as well as to implementing and enforcing effective systems and controls to ensure that slavery and human trafficking do not exist anywhere in the countries where we operate, and we encourages all our employees to report any concerns or incidents via the company's escalation matrix.

#### 2. Anti-bribery and corruption

We condemn any form of bribery and corruption, and we are committed to acting professionally, fairly and with integrity in all our business operations. We are committed to abide by all laws and regulations relevant to bribery and corruption in all jurisdictions where we operate. We conduct due diligence on our business partners, regularly conduct bribery and corruption risk assessments and through a recently implemented Anti-bribery Management System based on ISO 37001 we continuously monitor, evaluate and improve our controls to mitigate the risks of bribery and corruption. During 2021, training on anti-bribery and corruption was covered by more than 98% of our employees, and for 2022 the goal is to maintain such high numbers.

#### 3. Data Protection

We proactively monitor data protection laws of each country in which we operate in order to drive effective and compliant processes. Being the world's largest visa service provider that handles sensitive information of millions of applicants in 143 countries, for 63 client governments, we are committed to have a robust data protection framework, which has been strengthened by having attained ISO 27001 certification for Information Security Management Systems. To support our data protection framework, we also have appropriate cyber security and threat detection tools. During 2021, more than 87% of total employees were trained on data protection topics. For 2022, our aim is to improve even more our processes, policies and training, as well as to minimize individual data privacy risks for new services.

#### **GDPR EU General Data Protection Regulation**

We comply with the European GDPR and data protection laws in all our countries of operation. We are committed to safeguarding customer and employee privacy, ensuring data protection and maintaining information security in all our processes.escalation matrix.

#### Areas of law covered under VFS Global Code of Conduct



Data protection and confidentiality laws



Anti-Bribery and Corruption laws



Human rights and employment equity laws



Anti-human trafficking and slavery laws



Anti-discrimination & sexual harassment laws



Anti-money laundering and counter terrorist financing laws



Copyright laws and software licensing



Taxation and finance regulations



Insider trading and securities laws





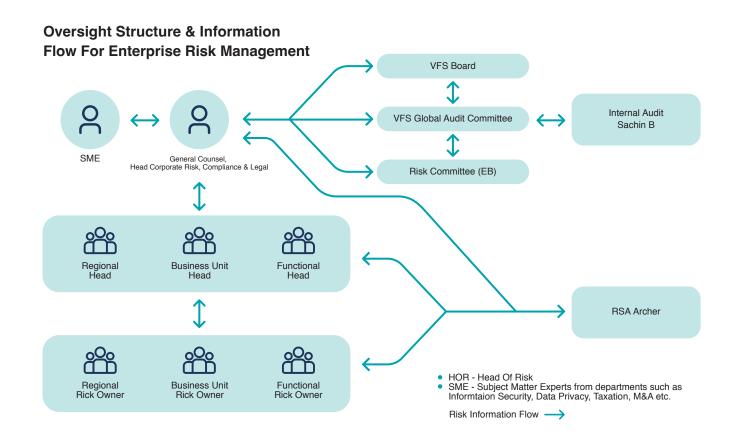


#### 4. Risk Management

#### **Enterprise Risk Management**

Our integrated risk management platform RSA Archer has been designed to strengthen our position on enterprise-wide risk management. Eight risk critical business processes including Incident management, Third-party risk management and Audit have been onboarded on this unified enterprise- wide framework. This initiative combines business processes to identify, assess, evaluate, prioritise, manage and monitor risks consistently across the company. RSA Archer serves as an aggregation point for VFS Global's operational risk management programme, enabling the stakeholders to visually understand, prioritise and manage known risks, and to harness risk intelligence, to reduce the likelihood and negative impact of unexpected) events.

Enterprise-wide risk registers (risk catalogue) for the remaining six key business processes are currently being developed to support this framework. The overall objective of this initiative is to provide an internal control framework that is adequately designed and operating to ensure that risk is being effectively managed.



#### 5. Internal Audit

At VFS Global, we carry out regular internal audits, which provide assurance on the applied risk management process, assessing the effectiveness and appropriateness of controls, validation of risk models, and operational compliance. Additionally, our client governments audit our processes and operations regularly through the central ministries and through local consular teams from diplomatic missions. In some cases, VFS Global undertakes joint audits with the client government.

#### **ISAE 3402 Assurance Engagements**

VFS Global implemented ISAE 3402 in 2013 and went through Type-I and Type-II audits to guarantee all processes are closely managed and in line with business needs. We have been in compliance with the standard since then, with no notable deviations observed in the last seven years.









Governance

#### 8.1 Business model and Strategy

#### **Visa & Passport Processing Services**

The visa outsourcing business model was pioneered by VFS Global and specifically, Founder and Chief Executive Officer, Zubin Karkaria, in 2001 and till today, the industry has experienced significant growth. VFS Global is the market leader, driven by technological knowledge and experience of the mission critical nature of operations for clients, which has been developed over a number of years. Moreover, the multi-year nature of the contracts, high client retention rates and new business tender success rates ensure stability and more so drives growth with regards to financial performance of VFS Global. This outsourcing trend is expected to continue as governments increasingly rely on outsourcing providers to manage rising visa application numbers and as they benefit from specialists' know-how, flexibility and efficiency.

Whilst the pandemic undoubtedly has a significant impact on the travel market and a worldwide, coordinated vaccine rollout has largely mitigated that impact and the long-term trend remains supportive of a resilient growth trajectory. This is coupled with favorable visa trends, driven by a global concern regarding security threats and background health (including vaccination and COVID test) checks, migration control and increased outsourcing by governments, are expected to further strengthen attractiveness of the visa outsourcing.

VFS Global has a full product suite offering across both traditional and digital visas, where the company continues to refine digital solutions with an aim to develop and launch innovative digital focused products and solutions. In 2021 VFS Global continued to grow its

passport services business which provide governments the ability to outsource the processing of passport applications (new issues, renewals etc.) of expatriates living in overseas locations.

Similar to the visa outsourcing market at inception, VFS Global believe there is a strong outsourcing opportunity within passport services, and VFS Global is well placed to handle the front-end services given its track record, client overlap and capability in visa services. Furthermore, VFS Global continues to expect synergistic benefits as this passport services product is serviced almost entirely from existing visa infrastructure. VFS Global is confident in maintaining its market leadership in identifying and addressing technology and digital advancements in its core visa market, whilst also addressing new product or user markets.

Despite the significant impact of the pandemic, VFS Global's resilient business model, driven by the variety of visa categories available to applicants (including work, student and long-term settlement) as well as in-country citizen services passport and other consular services along with revenue enhancement and cost saving measures has enabled quick recovery of business.

#### **Key Developments During the Year**

The economic impact of the COVID-19 pandemic continued in 2021. Nevertheless, 2021 also witnessed a historically unprecedented, coordinated, rapid, and effective global effort to fight the pandemic with a widespread vaccine rollout and adoption. This has effectively turned the travel and tourism sector towards normalcy after two worst-affected years in global tourism. These trends continue to directly impact VFS Global's business.

As per the United Nation World Tourism Organisation ("UNWTO") Jan-2022 barometer, "Global tourism experienced a 4% upturn in 2021, compared to 2020 (415 million versus 400 million). However, international tourist arrivals (overnight visitors) were still 72% below the pre-pandemic year of 2019, according to preliminary estimates by UNWTO. This follows on from 2020, when international arrivals decreased by 74%".

Carrying on from the efforts undertaken in 2020, VFS Global has continued its focus on revenue enhancement, cost saving and liquidity actions throughout 2021.

During first quarter of 2021,, travel restrictions on several key travel routes continued to ease and countries lifted lockdowns, which led to a strong operating performance. This was further supported by VFS Global's lenders, as the Group was able to secure an additional CHF 76.6 million of liquidity under existing senior facility agreement ('SFA') facilities. However, the emergence of the 'Delta' variant in second quarter 2021 in major source markets, led to border closures and increased travel restrictions.

In late November 2021, when the new variant 'Omicron' of COVID-19 emerged, VFS Global closely monitored the impact and did not see a material impact of Omicron on financial performance during November and December 2021. The impact of Omicron began waning from January 2022.







In response to traveler's growing demand to prioritize safe travel amid the pandemic, VFS Global accelerated its push towards the Visa at your Doorstep ('VAYD') service, as it allows customers to apply for visas from the comfort of their homes. This initiative was well received and there was a sharp increase in VAYD conversion. By end of financial year 2021, 31 out of 63 client governments had signed up for VAYD services. VFS Global anticipates that the VAYD service will be a key product going forward with evolving customer demands and will allow VFS Global to manage its fixed costs.

On October 6, 2021, (the shareholder of the Group), an entity indirectly owned by EQT VII (No.1) LP and EQT VII (No.2) LP (funds managed by EQT Partners, a private equity firm headquartered in Stockholm, Sweden) and the Kuoni und Hugentobler Foundation, entered into a share purchase agreement with Speed Bidco S.à r.l., an entity indirectly owned by funds managed by Blackstone Capital Partners, ("Blackstone") to sell a controlling stake in VFS Global. The transaction was completed on 18 May 2022.

VFS Global also strengthened its leadership team with key senior level appointments across multiple key functions such as finance, human resource, compliance, risk and ESG.

#### As on 31 December 2021, VFS Global had



3,516 Application Centres 2020: 3,482

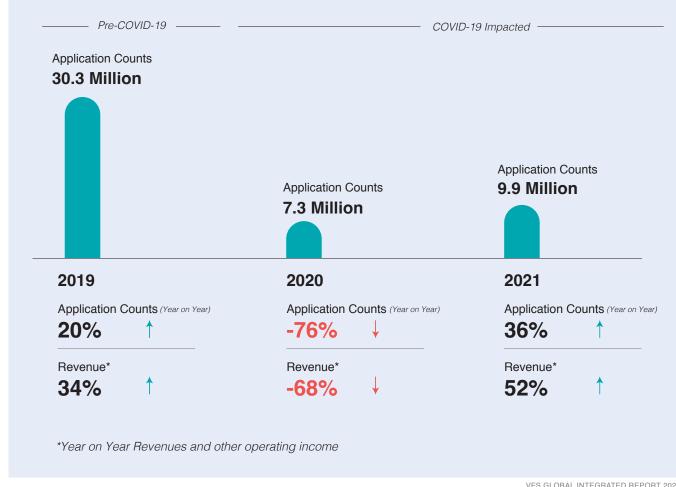


Countries of Operation 2020: 144

Governance



2020:64





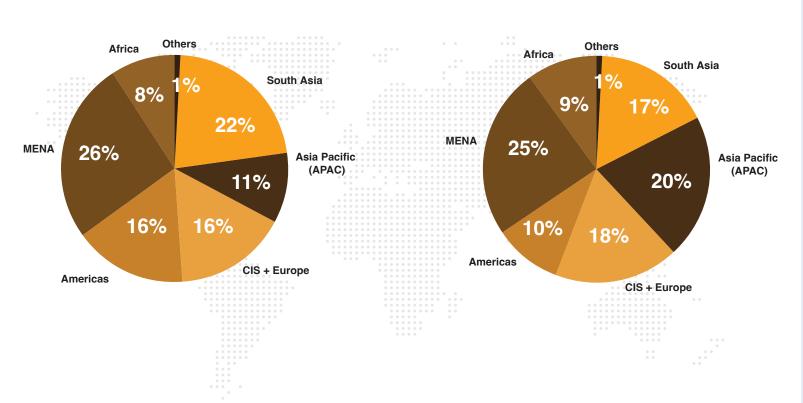




Sustainability Introduction

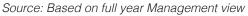
#### Revenue share by source market





VFS Global continued its steady recovery in 2021 with revenue and other operating income. Visa applications processed in 2021 increased to 9.9 million (2020: 7.3 million applications).

Overall VFS Global's revenues remain globally diversified with significant share coming from emerging markets where both the passport strength and penetration are low and outbound travel growth is higher. The Group's large presence in India, China and other emerging markets positions VFS Global strongly to take advantage of the growth rates projected for these source markets.









Governance

#### 8.2 Future Developments and Outlook

VFS Global has seen recovery in applicant counts throughout second half 2021. This has been driven by the easing of lockdowns, resumption of air travel and restarting of visa application acceptance and visa categories by client governments. VFS Global has seen strong performance from several areas including land routes, and in-country services (passport renewal applications).

In the financial year 2022, the Group expects that travel recovery will continue. This view is supported by high global vaccination rates, newer COVID-19 mutations resulting in weaker strains and the gradual lifting of travel bans across key VFS Global travel routes such as the UK met with a strong pent-up travel demand. Nevertheless, an emergence of a newer severe strains cannot be ruled out in future.

Furthermore, recent geopolitical developments has led to business disruption in some source markets. This is the key focus area for the management and adequate steps are taken to ensure safety of employees and continuity in operations. VFS Global anticipates a negative impact on travel in the source and destination markets in these countries and will impact the recovery in travel volumes in the short term until the situation stabilises.

Based on current expectations, VFS Global expects recovery in applicant counts to the extent of 60% of pre-crisis levels (2019) in 2022 and a full business recovery to pre-crisis levels is not expected until mid of 2024. VFS Global is confident that travel is set to recover sharply and continue its steady upward trajectory over the long term. VFS Global believes that continuing cost discipline, improved structure and efficiency measures

put in place will enable the company to capitalise significantly on the sharp upswing in travel once travel restrictions are relaxed. Furthermore, VFS Global continues to focus towards building a leaner and digital focused organisation.

VFS Global structural growth drivers remain intact with international travel volumes continuing to grow and appetite for international travel remains strong driven primarily by economic growth, rising incomes across all major geographical regions, the rise of the middle class, an increase in overall travel spend amid growing urbanisation and globalisation, decreasing travel costs and passport penetration in emerging markets (in particular Asia-Pacific (APAC) and South Asia).

VFS Global is committed to making people's cross border mobility simple and convenient through highly secure, reliable, efficient, and innovative technology solutions. VFS Global strives to be a good corporate Group through continuous focus on improving environmental, social and governance (ESG) performance parameters.

#### 8.3 Principal risks and uncertainties

The principal risks and uncertainties, which are common to the Group and Company are:

#### Geopolitical and travel disruption

Travel facilitators such as VFS Global are exposed to inherent risk of incidents, which may impact travel demand and patterns. Incidents can include natural catastrophes, outbreak of disease or geopolitical instability. VFS Global serves 63 missions across 143 countries, enabling it to offset downturns in some

destinations with strong performance in others in the case of country or region-specific disruptions.

Nevertheless, fourth or fifth waves of the virus resulting from mutations a geopolitical instability may result in additional restrictions being initiated or reinitiated which could severely dent recovery prospects.

#### Consumer demand

Whilst VFS Global clients are sovereign governments, the end consumer or visa applicant drives demand for VFS Global services. Spending on travel is largely discretionary and price sensitive. Countries are at different stages in the economic cycle at any one time. In the case of recession or slowdown of general economic activity, consumers often cut back on travel spend. Changes in consumer demand may impact the Group's short-term growth rates and margin expectations. However, the current macro environment across key regions (i.e. South Asia and MENA) is broadly positive. Moreover, VFS Global has operations in 143 countries enabling it to mitigate this risk to a large extent. VFS Global also serves applicants across a broad range of visa requirements (tourist, business, relocation, employment, religious travel etc.), which also mitigates the consumer demand risk.

#### **Information Security and Data Protection**

The Group has a responsibility to protect the confidentiality, integrity and availability of customer data as part of its operations. Furthermore, the global regulatory environment is changing with many countries enacting laws that require VFS Global to host data within the respective country boundaries. The Group maintain high standards of information security by undertaking regular IT security audits, periodic vulnerability







assessment and penetration testing. VFS Global strictly adheres to a purging policy whereby information about an applicant which is classified as personally identifiable (e.g. full name, date of birth, passport number, street address, email address and phone numbers) is deleted after an agreed upon period of time (most commonly after the passport is returned to the applicant). VFS Global is compliant with relevant European legislation relating to data protection, including Directive 95/46/EC, GDPR and with the provisions contained within the EU Visa Code.

VFS Global has also implemented the 'Information Security Management System' (ISMS) and has been certified for ISO 27001:2013 standard for all visa application centres by an accredited certification body, TUV SUD: Germany.

#### Financial related risks

The Group's principal financial liabilities, other than derivatives, comprise borrowings, trade and other payables and lease liabilities. The Group's principal financial assets include trade and other receivables, cash and cash equivalents and other financial assets that derive directly from its operations. The Group also enters into derivative transactions for foreign currency rate fluctuations. The hedge accounting policy is prepared to comply with the hedge accounting requirement under IFRS 9 "Financial Instruments".

The Group is exposed to market risk, credit risk and liquidity risk. The Group's senior management oversees the management of these risks and is supported by the Corporate Treasury Department that advises on financial risks and the appropriate financial risk governance framework for the Group. It is the Group's policy that no

trading in derivatives for speculative purposes may be undertaken. The Board of Directors of VFS Global AG reviews and agrees policies for managing each of these risks, which are summarised below:

#### 1. Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Financial instruments affected by market risk include borrowings, deposits, derivative financial instruments.

#### ightarrow Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to the Group's operating activities (when revenue or expense is denominated in a foreign currency) and the Group's net investments in foreign subsidiaries. The major currencies giving rise to currency risk for the Group are the Pound sterling, US dollar, and Euro.

Most of the Group's operating income and expense exposure is naturally hedged by setting off receivables and payables. The currencies of debt are aligned with currencies of operational cash flows to mitigate currency risk on interest serving.

#### 2. Credit Risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments. Credit risk from balances with bank is managed as per the Group's policy. Investments of surplus funds are made only with approved counterparties.

#### 3. Liquidity risk

Liquidity risk is the risk that Group may be unable to meet its financial obligations when these become due for payment. The liquidity position of the Group is significantly influenced by the service fee collected on visa applications processed. Given the ongoing business environment risk and recovery profile of volumes, VFS Global is closely monitoring its liquidity to maintain it at adequate levels, with weekly and monthly reports to Group Chief Financial Officer and the use of several simulation and cash management tools. This is done partly by maintaining liquidity reserves to even out the usual fluctuations in liquidity levels and needs.

This financial report has been approved and signed by the board and has been audited by PricewaterhouseCoopers, Societe Cooperative (PwC) in accordance with the International Financial Reporting Standards (IFRSs) as adopted by European Union.





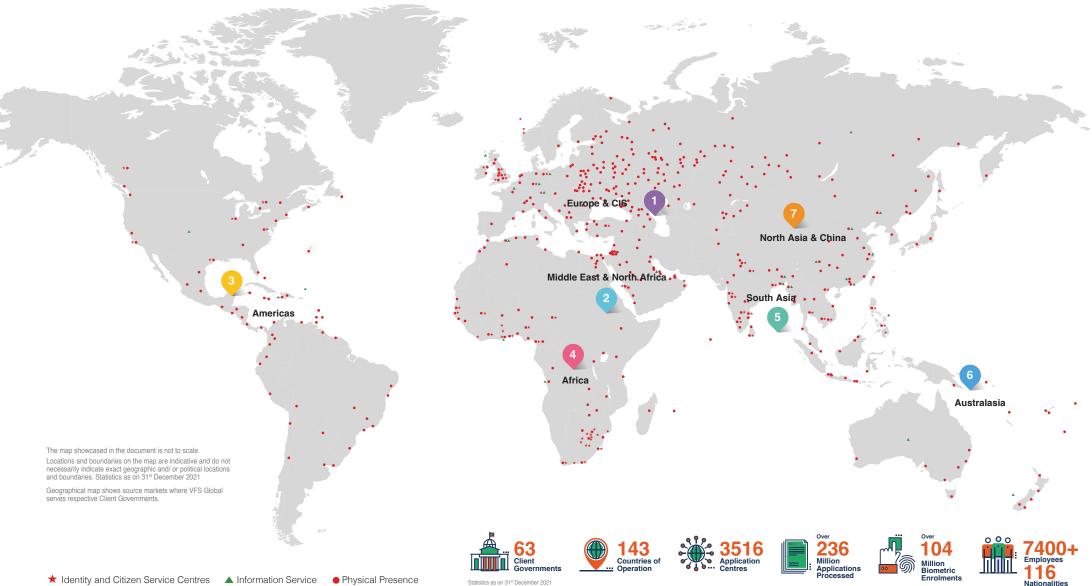




Financials

9.1

## **VFS Global Network**



















Croatia

Financials

### **VFS Global Network**

Romania

Austria

Canada

Croatia

Cyprus

Denmark

Estonia

Finland

Greece

Hungary

Iceland

Ireland

India

Italy

Latvia

Malta

Malaysia

Nigeria

Norway

Philippines

Portugal

Slovenia

Sweden

Ukraine

Austria

Bulgaria

Canada

Croatia

Denmark

Estonia

Finland

Greece

Lithuania

Norway

Poland

Slovenia

Sweden

Austria

Croatia

Greece

Ireland

Latvia

Malta

Lithuania

New Zealand

The Netherlands

Czech Republic

Uzbekistan

South Africa

The Netherlands

Czech Republic

New Zealand

Greenland

Czech Republic

Canada

Russia

Australia

Austria

Belgium

Bulgaria

Canada



#### Europe & CIS

Albania Australia Canada Armenia Austria Canada Greece Lithuania Austria Canada Azerbaijan Canada Croatia Czech Republic Denmark Ireland Lithuania Malta Norway Belarus Austria Croatia Czech Republic Denmark Estonia Finland Greece Hungary

Ireland

Norway

Poland

Slovakia

Thailand

Ukraine

Belgium

Australia

Canada

Slovenia

Finland

Canada

France

Australia

Canada

Ukraine

Canada

Georgia

Canada

Philippines

North Macedonia

India

Bosnia-Herzegovina

India

Lithuania

Saudi Arabia USA Greece Australia Canada Ireland Austria Canada Denmark Philippines The Netherlands Italy Canada Saudi Arabia Kazakhstan Australia Austria Bulgaria Canada Croatia Czech Republic Denmark Estonia France Greece Hungary Ireland Lithuania Norway

Slovakia

Kosovo

Austria

Canada

Croatia

Finland

Norway

Slovenia

Sweden

Canada

Croatia

Hungary

Moldova

Canada

Poland

Canada

India

Luxembourd

Kyrgyzstan

USA

Switzerland

Germany

Canada

Nigeria

Croatia Czech Republic Denmark Estonia Finland France Greece Hungary Iceland Ireland Japan Lithuania Malta New Zealand Norway Poland Singapore Slovakia Slovenia Sweden Thailand The Netherlands Llkraine USA Serbia Canada Denmark Norway Spain Canada India Sweden Canada Saudi Arabia Switzerland India Saudi Arabia **Tajikistan** Canada Czech Republic Saudi Arabia Ukraine The Netherlands Canada India Saudi Arabia Ukraine

#### Middle East & North Africa

Switzerland

UAE

Libya

Italy

Malta

Latvia

Qatar

Canada

Philippines

P.R. China

Slovakia

Afghanistan Singapore UAE Ukraine Algeria Australia Austria Canada Croatia Denmark Finland France Germany Greece Hungary Italy Malta Norway P.R. China Saudi Arabia The Netherlands Ukraine Bahrain Australia Austria Canada Croatia Czech Republic Denmark France Germany Greece Hungary Iceland Italy Latvia Saudi Arabia Singapore Switzerland UK Egypt Australia Austria Canada Croatia Cyprus Denmark Finland Greece Hungary Italy Latvia

Lithuania

Malta

Norway

P.R. China Portugal Singapore Slovakia Sweden Switzerland The Netherlands Ukraine Iraq Austria Belgium Canada France Germany Italy Portugal Slovenia The Netherlands Ukraine Jordan Australia Austria Belgium Canada Croatia Cyprus Czech Republic Germany Greece Hungary Ireland Italy Norway Saudi Arabia Sweden The Netherlands UAE Ukraine Kuwait Australia Austria Belgium Canada Croatia Czech Republic Denmark Germany Greece Hungary Ireland Italy Latvia

The Netherlands Czech Republic Germany Ukraine Greece Lebanon Ireland Australia Italy Latvia Austria Relaium Norway Canada Switzerland The Netherlands Croatia Czech Republio Turkey Denmark Ukraine Finland Germany Saudi Arabia Greece Australia Austria Belgium Norway P.R. China Bulgaria Sweden Canada Switzerland Croatia The Netherlands Czech Republic Denmark Ukraine Finland France Germany Greece Morocco Hungary Austria India Ireland Canada Croatia Italy Denmark Latvia Finland Malavsia Portugal Malta Sweden Nigeria The Netherlands Norway Ukraine Philippines Oman Portugal Australia Singapore Austria Sri Lanka Bulgaria Sweden Canada Switzerland Croatia The Netherlands Czech Republic Turkey Denmark UK France Ukraine Germany Tunisia Greece Austria Canada Finland The Netherlands Germany Greece Ukraine Malta Switzerland Australia The Netherlands Belgium Ukraine

Turkey Australia Austria Belgium Bulgaria Canada Croatia Czech Republic Denmark Estonia Finland France Greece Ireland Latvia Lithuania Luxembourg Malta New Zealand Norway Poland Slovakia Slovenia Sweden The Netherlands UAE Ukraine UAE Australia Austria Relarus Belgium Bulgaria Canada Croatia Cyprus Czech Republic Denmark Finland France German Greece Hungary Ireland Italy Latvia Lithuania Malaysia Malta New Zealand Nigeria Norway

Philippines

P.R. China Portugal Saudi Arabia Singapore Slovakia South Africa Sweden Switzerland The Netherlands Turkey UAF Ukraine

**Dominican Republic** St Vincent and the Grenadines Canada Canada France Trinidad & Tobago Italy Canada The Netherlands UK USA Ecuador USA Canada Denmark Sweden El Salvador Canada

Canada UK Guyana Canada Haiti Canada The Netherlands USA

Guatemala

Honduras Canada Jamaica Canada France The Netherlands Mexico

Canada Denmark UK Ukraine Nicaragua Canada

Panama Canada UK Paraguay Canada Peru

Canada Ireland UK St. Lucia Canada

UK

Suriname The Netherlands UK

#### Americas

Argentina

Denmark

**Bahamas** 

Barbados

Canada

Bermuda

Bolivia

Canada

Denmark

Sweden

UK

Brazil

Austria

Canada

Norway

Portugal

Canada

Estonia

Finland

France

Hungary

Lithuania

Nigeria

Norway

Slovenia

Sweden

UK

UK

Chile

Canada

Ireland

Norway

Sweden

Colombia

Canada

Denmark

Norway

Sweden

Canada

Costa Rica

UK

The Netherlands

Cayman Islands

Denmark

The Netherlands

Norway

HK

UK

UK

UK

Uruguay Canada Austria Canada Denmark Estonia Finland France Ghana India Iceland Latvia Lithuania Malaysia New Zealand Nigeria Norway Philippines Portugal Singapore Slovenia Sweden The Netherlands UAE UK Venezuela Canada Ireland The Netherlands

UK







Introduction

Economic growth

Nepal

Australia

Czech Republic

Denmark

Finland

Iceland

India

Japan

Lebanon

Malaysia

Norway

New Zealand

New Zealand

Norway

Sweden

Thailand

Italy

Germany

Vietnam

Australia

Austria

Belgium

Canada

Croatia

Denmark

Finland

Germany

Greenland

Lithuania

Singapore

Switzerland

The Netherlands

Sweden

Ukraine

Tonga

Australia

Vanuatu

Australia

UK

USA

New Zealand

UK

#### Africa

Angola Belgium Brazil France P.R. China Portugal South Africa The Netherlands Ukraine Botswana Czech Republic South Africa Burkina Faso Canada Cameroon Austria Belgium Canada Italy Nigeria Norway Saudi Arabia Chad Nigeria Saudi Arabia **DR Congo** Canada P.R. China South Africa Ukraine Ethiopia Australia Belgium Canada Denmark Finland Iceland Italy Norway Sweden The Netherlands Ukraine Gambia Nigeria P.R. China Ghana Australia

France Mali Ghana Ireland Italy Malaysia Nigeria Norway Saudi Arabia South Africa Switzerland The Netherlands UAE Ukraine Guinea Canada Saudi Arabia Guinea-Bissau Portugal **Ivory Coast** Belgium Canada France Italy Ivory Coast Nigeria Norway Saudi Arabia LIAE Ukraine Kenya UAE Australia Austria Canada Denmark Finland Italy Norway P.R. China South Africa Sweden

The Netherlands

Norway

Portugal

Ukraine

Australia

Austria

Canada

P.R. China

South Africa

The Netherlands

South Africa

UAF

Ukraine

Liberia

Nigeria

Lesotho

Lesotho

Canada

Malawi

Norway

P.R. China

Madagascar

Sustainability

Croatia Canada Czech Republic Nigeria Denmark Saudi Arabia Finland Mauritania India Saudi Arabia Italy Mauritius New Zealand Canada Nigeria Mozambique Norway Portugal Portugal Saudi Arabia Niger Canada South Africa Sweden Nigeria Australia Switzerland Austria The Netherlands Belgium UAE Ukraine Canada Croatia Tanzania Denmark Belgium Finland Canada Ireland Denmark Lithuania Finland Malaysia Sweden Norway The Netherlands P.R. China Ukraine Portugal Togo Saudi Arabia Nigeria South Africa Uganda South Korea Austria Sweden Australia Belgium Canada Ukraine Rwanda Denmark Belgium Norway South Africa Canada The Netherlands Senegal Belgium Ukraine Canada Zambia France Sweden Iceland Zimbabwe Italy Australia Nigeria Canada

South Africa

Ukraine



#### South Asia

Australia Austria Canada Denmark Georgia Italy Sweden Thailand UK Ukraine USA Rhutan Australia Austria Denmark Germany Lebanon Norway

UK

India

Australia

Austria

Belarus

Belgium

Bulgaria

Canada

Croatia

Cyprus

Czech

Australia

Austria

Belgium

Canada

Denmark

Estonia

France

Iceland

India

Italy

Japan

Malaysia

Norway

New Zealand

Saudi Arabia

The Netherlands

Singapore

Slovenia

Ukraine

Brunei

UK

Saudi Arabia

Cambodia

Australia

Canada

Denmark

Germany

Malaysia

Australasia

Finland France Georgia Germany Greece Greenland Hungary Iceland India Ireland Italy Japan Laos Latvia Lebanon Lithuania Luxembourg Malaysia Malta Morocco New Zealand Nigeria Norway P.R. China

Poland

Portugal

Sweden

Australia

Canada

France

Germany

Norway

Slovenia

Indonesia

Australia

Austria

Belarus

Canada

Croatia

Denmark

Finland

Iceland

Italy

Japan

Malaysia

Norway

New Zealand

Saudi Arabia

Singapore

Germany

UK

New Zealand

UK

USA

Fiji

Republic

Denmark

Estonia

Dominican Republic

Slovenia Austria South Africa Canada Sweden Croatia Switzerland Czech Republic Thailand Denmark Finland The Netherlands France Turkey Georgia UAE Greece UK Ireland Ukraine Israel USA Italy Vietnam Japan Israel Lebanon Canada Lithuania Denmark Luxembourg Estonia Malta Germany Lithuania Norway The Netherlands Ukraine

Maldives

Czech Republic

Sweden

UAE

UK

Ukraine

Germany

Malaysia

Australia

Austria

Canada

Denmark

Germany

Iceland

Norway

Singapore

The Netherlands

Sweden

Ukraine

Mvanmar

Australia

Canada

Germany

Norway

Sweden

UK

The Netherlands

UK

Laos

Switzerland

The Netherlands

UK

South Korea

Slovakia

Norway Sweden The Netherlands Turkey UK Palestinian Territories Belgium Cyprus Germany Czech Republic Saudi Arabia Denmark France Greece

**New Zealand** 

Australia

Austria

Canada

Denmark

Norway

Slovenia

UK

Ukraine

Australia

Germany

New Zealand

**Philippines** 

Australia

Austria

Belgium

Canada

Croatia

Denmark

Finland

France

Germany

Hungary

Czech Republic

France

UK

South Africa

The Netherlands

Italy Malta Norway Slovakia Sweden

The Netherlands Ukraine Sri Lanka Australia Austria Canada France Georgia Germany Italy

Japan Latvia Lebanon Lithuania Malaysia New Zealand Norway Saudi Arabia Switzerland UAE

UK

Ukraine

Malaysia

New Zealand

Saudi Arabia

South Africa

South Korea

Switzerland

Sweden

UAE

UK

Ukraine

Samoa

Australia

Australia

Austria

Canada

Denmark

Germany

New Zealand

Philippines

Saudi Arabia

France

Iceland

Russia

Singapore

USA

Papua New Guinea The Netherlands

Malta

Nigeria

Norway

Poland

Saudi Arabia Singapore The Netherlands UK Mongolia Australia Austria Canada Croatia Czech Republic Germany Iceland Ireland Norway South Africa South Korea

Malta New Zealand Norway Poland Portugal Singapore Slovakia Slovenia South Africa Sweden Switzerland Thailand UK Ukraine USA South Korea Austria

Canada

India

Iceland Italy Japan Malaysia New Zealand Norway Czech Republic Sweden Switzerland The Netherlands HK Ukraine

New Zealand

Norway



#### North Asia & China

Australia Canada Finland Ireland Japan New Zealand Norway Singapore Switzerland UK USA Japan Austria Canada Denmark Estonia Ireland

Lithuania

**Financials** 

Switzerland

UK

Australia

Thailand

Australia

Austria

Belgium

Canada

Croatia

Hong Kong

Territory

The Netherlands

Solomon Islands

New Zealand

P.R. China Australia Austria Belgium Bulgaria Canada Croatia Czech Republic Denmark Estonia Finland Germany Greece Hungary Iceland Ireland Italy Latvia

Saudi Arabia UK **Taiwan Territory** Canada Denmark New Zealand Thailand UAE

UK





Austria

Canada

Denmark

Czech Republic







# **Client Governments and Countries of Operation**

#### Client Government: AUSTRALIA 51 Countries of Operation

Albania Algeria Bahrain Bangladesh Bosnia- Herzegovina Bhutan Cambodia Egypt Ethiopia Fiji France Ghana Greece Hong Kong	India Indonesia Iran Jordan Kazakhstan Kenya Kiribati Kuwait Lebanon Malaysia Mongolia Myanmar Nepal New Jealand	Oman Pakistan Papua New Guinea Philippines P.R. China Qatar Russia Saudi Arabia Samoa Singapore Solomon Islands South Africa	Sri Lank Thailand Tonga Turkey UAE Uganda Vanuatu Vietnam Zimbaby
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#### Client Government: AUSTRIA 49 Countries of Operation

<b>49</b> Counti	ies oi opei	auon	
Algeria Armenia Australia Bahrain Bangladesh Belarus Brazil Bhutan Cameroon Egypt Ghana Ireland India	Indonesia Iran Iraq Japan Jordan Kazakhstan Kenya Kosovo Kuwait Kyrgyzstan Lebanon Malaysia Mongolia	Nepal New Zealand Nigeria Pakistan Philippines P.R. China Russia Saudi Arabia Singapore South Africa South Korea Sri Lanka	Thailand Tunisia Turkey UAE Uganda UK Ukraine USA Uzbekistan Vietnam

#### Client Government: BELARUS

3	Countri	es of	Opera	tion
Inc	lio	Indo	nonio	HAE

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Inc	dia	Indonesia	UAE

#### Client Government: BELGIUM **19** Countries of Operation

Angola	Kuwait	Philippines	Turkey
Australia	Nigeria	Qatar	UAE
Cameroon	P.R. China	Russia	Vietnam
India	Pakistan	Saudi Arabia	
Iran	Palestinian	Arabia	
Ivory Coast	Territories	Tanzania	

#### Client Government: BRAZIL 1 Country of Operation

Angola





#### Client Government: BULGARIA 9 Countries of Operation

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India	P.R. China	Arabia	Ukraine
Kazakhstan	Russia	Turkey	
Oman	Saudi	IIΔE	

#### Client Government: CANADA 108 Countries of Operation

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Albania Algaria Armenia Austria Austria Australia Azerbaijan Bahrain Bangladesh Barbados Bolivia Bosnia-Herzegovina Brazil Bulgaria Burkina Faso Cambodia Cameroon Chile Colombia Costa Riica Democratic Republic of Congo Dominican Republic Ecuador Egypt El Salvador Ethiopia Fiji Finland France	FYROM# Georgia Georgia Germany Ghana Greece Guatemala Guinea Guyana Haiti Honduras India Indonesia Iraq Ireland Israel Italy Ivory Coast Jamaica Japan Jordan Kazakhstan Kenya Kosovo Kuwait Kyrgyzstan Lebanon Madagascar Malaysia Mali Mauritius Mexico	Moldova Mongolia Morocco Myanmar Nepal New Zealand Nigera Nigeria Oman Pakistan Panama Paraguay Peru Philippines Poland P.R. China Qatar Romania Rusaia Rwanda Saudi Arabia Senegal Serbia Singapore South Korea Spain Sri Lanka	St. Vincent and the Grenadines Sweden Taiwan Taiwan Tajikistan Tanzania Thailand The Netherlands Trinidad and Tobago Tunisia Turkey UAE Uganda UK Ukraine Uruguay USA Venezuela Vietnam Zimbabwe

#### #FYROM: Former Yugoslav Republic of Macedonia

#### Client Government: CROATIA 30 Countries of Operation

JU Oddiili	ico di opci	auon	
Algeria Armenia Azerbaijan Bahrain Belarus Egypt ndia ndonesia Jordan	Kazakhstan Kosovo Kuwait Lebanon Mongolia Morocco Nepal Nigeria Oman	Philippines P.R. China Qatar Russia Saudi Arabia South Africa Thailand Turkey	UAE UK Ukraine Vietnam

#### Client Government: CYPRUS **6** Countries of Operation

Egypt	Jordan	Palestinian	Uk
India	UAE	Territories	

#### Client Government: CZECH REPUBLIC 32 Countries of Operation

Azerbaijan Bahrain Botswana Belarus Ghana India Indonesia Iran Jordan	Kazakhstan Kuwait Lebanon Maldives Mongolia Nepal Oman P.R. China Pakistan	Palestine Territories Philippines Qatar Russia Saudi Arabia South Africa Tajjikistan	Turkey UK Ukraine UAE Uzbekistan Vietnam

#### Client Government: DENMARK 53 Countries of Operation

JJ Oounn	ica di opci	auon	
Algeria Argentina Australia Australia Azerbaijan Bahrain Bangladesh Belarus Bhutan Bolivia Cambodia Canada Colombia Ecuador Egypt	Ghana India Indonesia Iran Ireland Israel Japan Kazakhstan Kenya Kuwait Lebanon Malaysia Mexico Morocco	Nepal New Zealand Nigeria Oman Pakistian Territories Philippines P.R. China Russia Saudi Arabia Serbia Singapore	South Afric Taiwan Tanzania Thailand Turkey UAE Uganda UK Ukraine USA Vietnam

#### Client Government: DOMINICAN REPUBLIC 1 Country of Operation

#### Client Government: ESTONIA 13 Countries of Operation

Israel Japan« Kazakhstan	P.R. China Russia Turkey	Ukrair UK USA
	Israel Japan«	Japan« Russia

#### Client Government: FINLAND 29 Countries of Operation

Algeria Belarus Canada Egypt Ethiopia Hong Kong India Indonesia	Iran Kenya Kosovo Lebanon Morocco Nepal Nigeria* Philippines	P.R. China Russia Saudi Arabia South Africa Thailand Tunisia Tanzania	Turkey« UAE Ukraine UK USA Vietnam
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#### Client Government: FRANCE 27 Countries of Operation

Oman	Senegal
Palestinian Territories	Singapoi Sri Lanka
Papua New Guinea Philippines Russia Saudi	Turkey UAE USA
	Guinea Philippines Russia

#### Client Government: GEORGIA 4 Countries of Operation

aladesh	Nepal	India	Sri Lanka

#### Client Government: **GERMANY** 29 Countries of Operation

Algeria	Israel	Mongolia	Arabia
Bahrain	Jordan	Myanmar	Singapore
Bhutan	Kuwait	Oman	Sri Lanka
Cambodia Fiji India Indonesia Iraq	Laos Lebanon Libya# Malaysia Maldives	Papua New Guinea Philippines P.R China Qatar Saudi	Thailand UAE Vietnam

#### #Operations logistically managed out of Tunisia

Client Government: GHANA
2 Countries of Operation

#### Ghana«

#### Client Government: GREECE 24 Countries of Operation

Armenia Algeria	Jordan Kazakhstan	Territories P.R. China	Turkey UAE
Bahrain	Kuwait	Qatar	UK
Belarus	Lebanon	Russia	Ukraine
Egypt	Nepal	Saudi	Uzbekistan
India	Oman	Arabia	
Iran	Palestinian	Tunisia	

#### Client Government: GREENLAND 3 Countries of Operation

dia	HK	Viotnar

#### Client Government: HUNGARY 17 Countries of Operation

Algeria	India	Kuwait	Arabia
Bahrain	Iran	P.R. China	UAE
Belarus	Jordan	Philippines	UK
Canada	Kazakhstan	Russia	
Eavpt	Kyrgyzstan	Saudi	

#### Client Government: ICELAND 10 Countries of Operation

	tilloo oi opoi	ation	
Bahrain	Malaysia	Russia	USA
Ethiopia India	Mongolia P.R. China	Senegal UK	

#### Client Government: INDIA **14** Countries of Operation

Australia	Luxem-	South Africa	The
Belgium	bourg*	Spain	Netherland
France	Saudi Arabia	Switzerland	UK
India	South Korea	Thailand	USA

#### Client Government: IRELAND 25 Countries of Operation

23 Counties of Operation				
Bela Chile Ghar	na g Kong	Jordan Kazakhstan Kuwait Mongolia Nepal Nigeria Pakistan	Peru P.R. China Qatar Philippines Russia Saudi Arabia	Turkey UAE UK Uzbekistan Venezuela

#### Client Government: ISRAEL 1 Country of Operation

#### Client Government: ITALY 35 Countries of Operation

Algeria Australia Bahrain Bangladesh Botswana Cameroon Dominican Republic Ecuador Ethiopia Egypt	Ghana India Indonesia Iraq Ivory Coast Japan Jordan Kenya Kuwait Libya	Nepal Oman Pakistan Palestinian Territories Paraguay P.R. China Outar Saudi Arabia Senegal	South Afric Sri Lanka Thailand Turkey UAE UK Vietnam

#### Client Government: IVORY COAST

1 Country of Operation

Ivory Coast«

Client Government: JAPAN 10 Countries of Operation

Australia India Russia Vietnam Austria Indonesia Sri Lanka Hong Kong Nepal

#### Client Government: KINGDOM OF SAUDI ARABIA 30 Countries of Operation

Algeria	Ghana	Mauritania	Maldives
Australia	Guinea	Nigeria	Sweden
Bahrain	Italy	Pakistan	Switzerland
Brunei	Ivory Coast	Philippines	Tajikistan
Cameroon	Japan	South Korea	The
Chad	Jordan	Singapore	Netherlands
Egypt	Mali	South Africa	UAE
Germany	Maldives	Sri Lanka	

#### Client Government: LAOS

1 Country of Operation

#### Client Government: LATVIA 17 Countries of Operation

Azerbaijan	Oman	Sri Lanka	UK
Bahrain	P.R. China	Turkey	USA
Egypt	Qatar	Thailand	Uzbekist
India	Saudi	Vietnam	
Kuwait	Arabia	LIAE	

#### Client Government: LEBANON **5** Countries of Operation

Nepal Sri Lanka

#### Client Government: LESOTHO 1 Country of Operation

Lesotho«

#### Client Government: LITHUANIA 19 Countries of Operation

io commission of operation				
Armenia	India	P.R. China	UK	
Azerbaijan	Japan	Russia	Ukraine	
Belarus	Kazakhstan	Sri Lanka	Uzbekista	
Canada	Nepal	Turkey	USA	
Egypt	Nigeria	UAE		

#### Client Government: LUXEMBOURG

3 Countries of Operation Nepal



Turkey

#### Client Government: MALAYSIA 14 Countries of Operation

Australia	Indonesia	Arabia*	UK*
Cambodia	Nigeria	SriLanka«	USA*
Ghana	Philippines	Sweden	Vietnam
India	Saudi	UAE	

#### Client Government: MALTA 13 Countries of Operation

#### Client Government: MOROCCO 1 Country of Operation

#### Client Government: NEW ZEALAND 28 Countries of Operation

Australia Fiji Hong Kong India Indonesia Iran Japan Kiribati	Nauru Pakistan Papua New Guinea Philippines P.R. China South Korea Russia	Singapore Solomon Islands Sri Lanka South Africa Taiwan Thailand Turkey	UAE Ukraine UK USA Vanuatu Vietnam
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#### Client Government: NIGERIA 18 Countries of Operation

Cameroon«	Ghana«	Philippines	Africa«
Canada«	India«	Saudi	Togo«
Chad«	Ivory Coast«	Arabia«	UAE«
Gambia Germany	Liberia«	Senegal* South	UK«

#### Client Government: NORWAY 55 Countries of Operation

lgeria rgentina ustralia	Hong Kong India Iran Indonesia	Myanmar Nepal New Zealand	Serbia Senegal Sri Lanka South Afri
zerbaijan ielarus ihutan irazil cameroon canada chile columbia gypt thiopia iji	Israel Ivory Coast Japan Jordan Kazakhstan Kenya Kosovo Lebanon Malaysia Malawi Mongolia	Nigeria Pakistan Palestinian Territories Philippines P.R. China Qatar Russia South Korea Saudi Arabia	Tanzania Thailand Turkey UAE Uganda UK Ukraine USA Vietnam

#### **Client Government: PHILLIPINNES 5** Countries of Operation

wait	Saudi	Singapore	USA

\*Information Services only †VFS Global is a sub-contractor to CGI Federal Inc. (the prime contractor for US Government operations)

#### Client Government: POLAND 7 Countries of Operation

Belarus	Philippines P.R. China	Russia	Ukraine
India	P.R. China	Turkey	

#### Client Government: PORTUGAL **19** Countries of Operation

Angola	India	Nigeria Pakistan	South Africa
Brazil	Iran		UAE
Egypt	Iraq	P.R. China Saudi Arabia	USA
Guinea-	Morocco	Singapore	UK
Bissau	Mozambique	Senegal	

#### Client Government: P.R. CHINA **15** Countries of Operation

Algeria	Count	Kuwait	Pakistan
	Egypt	Kuwaii	Fakistan
Angola	Gambia	Lebanon	Senegal
Democratic	India	Madagascar	Singapore
Republic of	Kenya	Nigeria	UAE

#### Client Government: RUSSIA 1 Country of Operation

Singapore

#### Client Government: SINGAPORE 13 Countries of Operation

Afghanistan	Hong Kong	Malaysia	Thailand
Australia	Indonesia	Russia	UAE
Bahrain	Japan	Saudi Arabia	USA
Egypt			

#### Client Government: SLOVAKIA **10** Countries of Operation

Belarus	Kazakhstan	Territories	Turkey
Egypt	Kuwait	P.R. China	UAE
India	Palestinian	Russia	

#### Client Government: SLOVENIA 14 Countries of Operation

TT Countino or operation				
Australia	Fiji	New	Turkey	
Bosnia-	India	Zealand	UK	
Herzegovina	Iraq	P.R. China	Ukraine	
Canada	Kosovo	Russia	USA	

#### Client Government: SOUTH AFRICA 19 Countries of Operation

Angola	India	Zealand	Africa«
Botswana	Iran	Pakistan	UAE
Democratic	Kenya	Philippines	Uganda
Republic of	Mongolia	P.R. China	UK
Republic of Congo Ghana	Mongolia Nigeria New	P.R. China Senegal South	UK Zimbabwe

#### Client Government: SOUTH KOREA

4 Countries of Operation

India	Mongolia	Nigeria	Philippines
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**Financials** 

#### Client Government: SWEDEN **36** Countries of Operation

Bangladesh	Ethiopia	Philippines	UAE
Bolivia	India	P.R. China	UK
Cambodia	Indonesia	Russia	Ukraine
Canada	Jordan	Saudi Arabia	USA
Chile	Nigeria	South Africa	Vietnam
Colombia	Pakistan	Tanzania	Zambia
Ecuador	Palestinian	Thailand	
Eavot	Territories	Turkey	

#### Client Government: SWITZERLAND 22 Countries of Operation

Bahrain Egypt Ghana Hong Kong* India Indonesia	Iran Kazakhstan Kuwait Lebanon Pakistan Philippines	P.R. China Qatar Saudi Arabia Singapore South Africa	Sri Lanka Thailand Tunisia UAE Vietnam
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#### Client Government: THAILAND **6** Countries of Operation

	-	
Belarus	India	Russia
Bangladesh	Mongolia	Taiwa

#### Client Government: THE NETHERLANDS **49** Countries of Operation

Algeria Angola Angola Australia Brazil Canada Dominican Republic Ethiopia Egypt Ghana Haiti India Indonesia Iraq	Ireland Israel Jamaica Japan Jordan Kenya Kuwait Lebanon Malaysia Morocco Myanmar Nepal New Zealand Oman	Pakistan Palestinian Territories Philippines Qatar Russia Saudi Arabia Senegal Singapore South Africa Suriname Tanzania Thailand Tunisia	Turkey UAE Uganda UK Ukraine USA Venezuel Vietnam
Iran	Oman	ramota	

#### **Client Government: TURKEY 6** Countries of Operation

India	Nepal	Saudi	UAE
Iraq	Qatar	Arabia	

#### Client Government: UAE **16** Countries of Operation

Afghanistan	Ivory Coast	Nigeria	Taiwan
Ghana	Jordan	Philippines	Turkey
India«	Kenya	South Africa	UAE
Indonesia	Lebanon	Sri Lanka	USA«

Managing online visa in over 180 countries

#### Client Government: UK **57** Countries of Operation

Argentina Australia Bahamas Bahrain Bangladesh Barbados Bhutan Brazil Brunei Bolivia Cambodia Canada Chile Colombia Cyman Islands Dominican	Republic Ecuador Fiji Guyana Guatemala Hong Kong Iran India Indonesia Jamaica Japan Kuwait Lawas Malaysia Maldives Mexico Monoolia	Myanmar Nepal New Zealand* Oman Pakistan Panama Papua New Guinea Peru Philippines P.R. China Qatar Saudi Arabia South Korea Singapore	Sri Lanka St. Lucia Suriname Taiwan Thailand Trinidad & Tobago UAE UK« USA Venezuela Vietnam
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#### Client Government: UKRAINE **48** Countries of Operation

Australia Afghanistan Algeria Angola Bangladesh Belarus Democratic Republic of Congo Egypt Ethiopia France Ghana India	Indonesia Iraq Israel Ivory Coast Jordan Kenya Kuwait Lebanon Malaysia Mexico Morocco New Zealand Nigeria Oman	Palestinian Territories Pakistan P.R. China Philippines Qatar Russia Saudi Arabia Senegal South Africa Sri Lanka Tanzania Thailand The Wetherlands	Tajikistan Tunisia Turkey UAE Uganda UK Vietnam Zimbabwe

#### Client Government: USA † 13 Countries of Operation

Bangladesh*	Germany*	India	P.R. China*
Cambodia	Kazakistan	Mongolia*	Russia*
Dominican Republic	Haiti*	Nigeria	
Republic	Hong Kong*	Philippines*	

#### Client Government: VIETNAM

1 Country of Operation

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GRI 102-4	External assurance		IR pages 18-19, 40, 77, 83
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